CURRICULUM VITAE

Örjan Sölvell

Department of Marketing and Strategy

Stockholm School of Economics, SSE

Holländargatan 32 Box 6501 SE - 113 83 Stockholm Sweden

Personal Information

- Birth: September 23, 1956, in Kortedala, Gothenburg, Sweden.
- Citizenship: Swedish.
- Married: Christina Sölvell since 2012
- Children: Frida Marta born 1992, and Nils Christian born 1993.

Present Positions

- Fellow, European International Business Academy (2008-)
- Director, The Cluster Observatory (2007-) www.clusterobservatory.eu
- Director, Center for Strategy and Competitiveness, CSC (2005-) www.sse.edu/csc
- Senior Institute Associate, Institute for Strategy and Competitiveness, Harvard Business School,
 Boston, USA (2001-) www.isc.hbs.edu
- Professor of International Business, IIB Endowment, Stockholm School of Economics (1999-)

Education and Degrees

- Stockholm School of Economics, docent i företagsekonomi (1992)
- Stockholm School of Economics, PhD (1987)
- Harvard Business School, visiting PhD student (VIS 1982)
- George Washington University, visiting PhD student (IB 1981)
- Stockholm School of Economics, BSc in Economics and Business (DHS 1979)

Current Appointments

- Chairman of the Board, Clusters Sweden, non-profit (2014-)
- Member of the Editorial Team, Competitiveness Review, Emerald (2014-)
- General Thinker (member of General Thinking Network, http://generalthinking.com) (2013-)
- Member of the Advisory Board, Sahlgren & Skog AB (2007-)
- Member of the Advisory Board, the Competitiveness Institute, TCI, Barcelona, Spain (2004-)
- Member of the Board, Ivory Tower AB (1987-)

Previous Appointments at SSE

Inspector Student Association at SSE, SASSE (2010- 2013)

Pro-Rector and member of the management board of SSE (2010-2012)

Dean MBA (2004-2007)Assoc. Dean PhD (2007-2012)

Director Institute of International Business, IIB (1994-2002)

Member of the Board, Centre for Advanced Studies in Leadership, CASL (2006-2009)

Member of the Advisory Board, SSE Russia (2004-2008)

Member of the Board, Bo Rydin Foundation for Scientific Research (2004-2007)

Acting Professor, Institute of International Business, SSE (1996-1999)

Associate Professor, Institute of International Business, SSE (1991-1995)

Assistant Professor, Institute of International Business, SSE (1987-1991)

Research Fellow, Sw. Council for Research in the Humanities and Social Sciences (1983-1987)

Research assistant and associate, Institute of International Business, SSE (1979-1987)

Other Previous Appointments

Chairman of the Jury, the Gunnar Hedlund Award (1997-2014)

Member of the Board, Karlstad University, Sweden (2010- 2013)

Member of the Board, Brothers Jonas and Robert af Jochnick Foundation (2010-2012)

Member of the Board, Jacob Wallenberg Foundation (2009-2012)

Chairman of the Board, Hans Stahles Minnesfond (1997-2012)

Member of the Board, Nordiska Museet (2006-2011)

Official Swedish Representative, Global Competitiveness Report of the WEF (1999-2010)

Member of the Advisory Board, Chalmers Business Innovation, CBI (2007-2009)

Member of the Advisory Board, CIND, Uppsala University (2004-2008)

Member of the Board, Scientific Council of the Bertil Ohlin Institute (1994-2008)

Member of the Jury, "Regio Stars 2008", DG Regio, European Commission (2007-2008)

Economic expert and Judge, Marknadsdomstolen (The Swedish Market Court) (2005-2007)

Member of the Expert group, "Innovation in Services", DG Ent. and Industry, European Commission (2006)

Member of the Council of Economic Advisors, Invest in Sweden Agency, ISA (1995-2004)

Member of the Board, European International Business Academy, EIBA (1997-2004)

Member of the Scientific Council, Konkurrensverket (Swedish Competition Authority) (1999-2003)

Member, SNS Ekonomirådet (Economic Council of the Swedish think-tank SNS), Stockholm (2001)

Expert, Nordic Competitiveness Group, Nordic Council of Ministers/Oxford Research (1999)

Member of the Board, Secus Data AB, Stockholm (1996-2000)

Member of the Board, Liberala Ekonomklubben (1999-2000)

Economic expert and Judge, Stockholms Tingsrätt (Lower Market Court) (1996-1999)

Expert, ETAN Working Group, "Technology Policy in the Context of Internationalization", DG XII, European Commission (1997-1998)

Member of the Board, Scholarship Foundation for Studies of Japanese Social Life (1994-1997)

Expert, Swedish Governmental Committee "Underprissättningskommittén" (1994-1995)

Research assistant, Sw. Gov. Committee for Foreign Direct Investment, DIRK (1979-1980)

Military training and Officer in the reserve (1975-1995)

Visiting Appointments

- London Business School (spring 2013)
- Uppsala University, Centre for Research on Innovation and Industrial Dynamics (2003)
- Harvard Business School, Institute for Strategy and Competitiveness (2001-2002)
- Hitotsubashi University, Institute of Business Research, Tokyo (1988-1989)

Invited Speaker (selected)

Tomas Bata University, Czech Republic (April 2015)

Norsk-Svenska Handelskammaren (February, 2015)

Hjärntrusten i Lund, (October 2014)

University of Economics, Prague (September 2014)

The Competitiveness Institute, Annual Meeting. "Greenbook 2.0" (Kolding, Denmark, September 2013)

IUM, "Microeconomics of Competitiveness" (Monaco, March 2013)

London Business School, Department of Strategy and Entrepreneurship (February 2013)

5th Competitive Cluster Forum (Sophia Antipolis, November 2009)

- Dubai Economic Council Annual International Conference, "A Long Term Strategy for Dubai: Building on Innovation and Clusters" (October 2009)
- Europe INNOVA Expert Workshop, Better Metrics for Clusters: Identifying and measuring related industries. On the topic "European Cluster Observatory" (Barcelona, January 2009)
- Navarra Regional Programme of Innovative Actions Seminar, Lisbon 2010: Challenges for European Regional Innovation Strategies. On the topic "EU's New Cluster Policy" (Pamplona, November 2008)
- 4th Forum on Clusters "Construction of Clusters" (Sophia Antipolis, France, November 2008)
- The Competitiveness Institute, Annual Meeting. Presentation of the Redbook "Clusters Balancing Evolutionary and Constructive Forces" (Cape Town, October 2008)
- Sweden India Nobel Memorial Week. "Cluster Development and Innovation Policy in Europe" (New Delhi, October 2008)
- U.S. Department of Commerce. From Clusters to Competitiveness (Web broadcast October 2008)
- The European Presidency Conference on Innovation and Clusters hosted by the Slovenian and Swedish Ministers of Industry. Plenary speech on the European Cluster Observatory (Stockholm, January 2008)
- Stanford (Scancor) "Why is EU Competitiveness Lagging? Comparing Geographical Specialization Patterns of Industrial Activity Across Cluster Categories" (Stanford, October 2007)
- Pan-African Innovation and Cluster Competitiveness Symposium, held as part of the celebration of Carl Linnaeus 300th Anniversary (Cape Town, September 2007)
- Stockholm Uppsala University Network (SUUN). "Forskningsklustret Stockholm Uppsala i ett Europeiskt perspektiv". (Stockholm, March 2007)
- Swedbank seminar "Sveriges ekonomiska läge 2007" held in Globen, Stockholm. Keynote speaker "Regionerna och Globaliseringen" (Stockholm, March 2007)
- The Competitiveness Institute, TCI, Annual Meeting. Opening Panel: European Competitiveness (Lyon, France, October 2006)
- Corvinus University Conference on Connection Between Macro and Micro Level Competitiveness. Keynote speech: "European Competitiveness and Regional Clusters" (Budapest, May 2006)
- Vinnova Seminar on Innovation and Growth in a Globalising Economy: Patterns, Processes and Policies. "Multinational Corporations and Clusters" (Stockholm, January 2006)
- Baltic Business School Seminar, "Leading Clusters in EU 10". (Kalmar, August 2005)
- European Commission, DG Enterprise, "Clusters in EU 10". (Bratislava, Slovak Republic, June 2005) Korsnäs 150 Year Anniversary (Gävle, May 2005)
- TCI, 6th Global Conference, presenting The Cluster Initiative Greenbook (Gothenburg, September 2003) European Commission, DG Enterprise, European Trend Chart on Innovation (Luxemburg, May 2003) World Knowledge Forum (Seoul, October 2002)

Leadership Forum (Tartu, September 2002)

Economic Sociology Workshop, "The Social Construction of Markets" (Bellagio, Italy, July 2002)

London Business School, "The Future of the Multinational Corporation" (London, June 2002)

World Economic Forum, Annual Davos Meeting. Panel on the Future of the Baltic Sea Region, together with the Presidents of Estonia, Latvia, Lithuania and the Prime Minister of Denmark (Davos, Switzerland, February 2001).

Baltic Development Forum Summit Meeting, with Michael E. Porter (St Petersburg, Russia, September 2001)

Nordic Council of Ministers – "Norden som en sammanhaengende erhvervsregion" (Copenhagen, December 2000)

Baltic Development Forum Summit Meeting, with Michael E. Porter over satellite (Malmö, September 2000)

Swedish Government Seminar "Tillväxt och företagande" led by the Minister of Industry (Stockholm, August 1998)

Swedish Government Seminar, Gothenburg Opera House. Together with the Swedish Prime Minister Göran Persson and the Cabinet of the newly appointed Government (Gothenburg, September 1996)

Teaching duties at SSE

- Program Director for PhD in Business Administration (2016-)
- Academic Director for Master in International Business, MIB (2013-2015)
- Member, Board of Professors and Faculty and Program Board (1999-2012)
- Author, responsible for writing the first plan for a full-time MBA (2000)
- Project leader, SSE EQUIS accreditation as the first business school in Sweden (1998-1999)
- Member, Faculty Board of the Stockholm School of Economics in Riga (1996-1997)
- Director, Advanced Management Program (AMP) (1996-1997)
- Founder and Director, International Graduate Program (IGP) (1994-1995)
- Head of Program, International Business Program (IB), (1990, 1992-1994)

Courses taught at SSE

- Industry Clusters and Firm Competitiveness. SSE MIB (2013-)
- Strategic Management. SSE BSc (1982-1985, 2009-2010)
- Microeconomics of Competitiveness. SSE MBA (2004-2007)
- Advanced Management Program, AMP. SSE Executive Education (1993-1999)
- Executive MBA Program, SSE Executive Education (1991-1998)

- International Business Environment and the Multinational Enterprise. SSE MSc (1991-1999)
- Rivalry, Strategy and Industry Evolution. SSE PhD (1989-90)
- Strategy and Management of International Business. SSE MSc (1987-1990)
- International Industry and Competitive Analysis. SSE BSc (1982-1986)

Visiting Teaching Appointments

- Uppsala University, CIND. PhD and MSc (2003)
- Harvard Business School, ISC. MOC Global Faculty Training Seminars (various years)
- The Institute for Industrial Policy Studies, IPS, Seoul, Korea. EMBA (2002)
- Harvard Business School and Kennedy School of Government. MBA and MPA (2001-2004)
- Developed a new course taught jointly with Professor Michael E. Porter "Microeconomics of Competitiveness: Firms, Clusters and Economic Development" (MOC)
- Istituo di Studi per la Direzione e Gestione di Impresa (STOA), Naples, Italy. Ex Ed. (1992-1993)
- The Beijing Institute for Economic Management, Beijing, China. Executive Education (1989)
- Helsinki School of Economics and Business Administration, Helsinki, Finland. MBA (1986)

Conference Organizer

- Track Chair, European International Business Academy, EIBA (Copenhagen 2003)
- Chairman for international workshop: The Social Construction of Clusters (Gotland, Sweden 2003)
- Track Chair. Academy of International Business, AIB (Vienna 1998)
- Co-chairman, European International Business Academy EIBA Annual Conference (with Gunnar Hedlund, IIB, Stockholm 1996)
- Co-chairman, Prince Bertil Symposium The Dynamic Firm the Role of Regions, Technology,
 Strategy and Organization (with Professors Peter Hagström, Alfred D Chandler Jr. and Michael E
 Porter, Harvard Business School, and Paul R Krugman, M.I.T., Stockholm 1994)

Participant in International Research Projects

- Europe INNOVA Cluster Mapping, European Commission, DG Enterprise and Industry. Coordinated by Örjan Sölvell and Christian Ketels (2005-2012)
- The Baltic Rim Regional Agenda, coordinated by Örjan Sölvell, Christian Ketels and Michael E.
 Porter at Harvard Business School (2000-2001, 2004-2006)
- The Competitive Advantage of the Middle East, coordinated by Yagil Weinberg and Michael E
 Porter at Harvard Business School (1996-1997)

- Global Innovation in Multinational Enterprises, coordinated by Gunnar Hedlund at IIB, Ikujiro
 Nonaka at Hitotsubashi University, Tokyo, and Eleanor Westney at MIT (1991-1994)
- The Competitive Advantage of Nations, coordinated by Michael E Porter at Harvard Business
 School (1986-1990)
- The Future of the Automobile, coordinated by MIT (1982-1983)

Evaluation of Professorships

- Internal promotion: Docent, Philip Kappen, Uppsala University, (2016)
- Internal promotion: Professor of Strategic Management, Patrick Regnér, SSE (2014)
- Associate professor of Global and Strategic Management, Copenhagen Business School (2013)
- Internal promotion: Professor of International Business, Carl Fey, SSE (2009)
- Internal promotion: Associate professor, Robin Teigland, SSE (2006)
- Internal promotion: Associate professor, Lena Zander, SSE (2005)
- Professor of International Business, IIB at SSE (2002)
- Internal promotion: Professor of International Management, Northeastern U, Boston (2001)
- Internal promotion: Associate professor, Julian Birkinshaw, London Business School (2000)
- Internal promotion: Associate professor, Ulf Holm, Uppsala University (1999)

PhD external examiner

- Petter Boye, University of Lund (1999)
- Ulf Holm, University of Uppsala (1994)
- Manoucher Fahrang, University of Luleå (1994)

SSE PhD thesis advisor - finished degrees

Sofia Nilsson Altafi (2015)

Sergiy Protsiv (2012)

Göran Lindqvist (2009)

Ciara Sutton (2008)

- Wallander Post-Doc

Martin Sköld (2007)

Richard Nakamura (2005)

Mats Jutterström (2004)

Robin Teigland (2003)

- Prize for Best Young Scholar, SSE

Stefan Johnsson (2003)

- Oscar Sillén Prize for best PhD in Business Economics in Sweden 2004
- Sage-Louis R. Pondy Best Dissertation-Based Paper Award AOM
- Newman Award (all Academy award, AOM)
- Nominated for Best Young Scholar, SSE

Anders Liljenberg (2001)

Patrik Regnér (1999)

- Prize for Best Young Scholar, SSE
- Nominated for the Igor Ansoff Award, 2000

Jonas Ridderstråle (1997)

Lena Zander (1997)

- The Barry Richmond Award for best doctoral dissertation in IM, Academy of Management
- Award for best doctoral thesis the Farmer Award Academy of International Business, AIB
- Award for the best 'PhD in Business Administration' 1997-1998' from Civilekonomerna Sweden Ivo Zander (1994)
- Award for the best 'PhD in Business Administration' 1994-1995 from Civilekonomerna, Sweden Maria Bengtsson, Umeå University (1994)

List of Publications

Monographs and Editor for Edited Volumes

(2015) On Strategy and Competitiveness – 10 Recipes for Analytical Success. Stockholm: Ivory Tower Publishers & SIR.

(2013) The Cluster Initiative Greenbook 2.0. Stockholm: Ivory Tower Publishers (with Göran Lindqvist and Christian Ketels).

(2013) Building the Cluster Commons – An Evaluation of 12 Cluster Organizations in Sweden 2005 – 2012. Stockholm: Ivory Tower Publishers (with Mats Williams).

(2012) Innovationskraft, regioner och kluster: Vägen till en framgångsrik innovationspolitik, Stockholm: Entreprenörskapsforum (with Göran Lindqvist and Mats Williams).

(2009) Clusters – Balancing Evolutionary and Constructive Forces, Stockholm: Ivory Tower Publishers.

Main chapter in Russian (2013): ЧЕТЫРЕ ИЗМЕРЕНИЯ КЛАСТЕРОВ

Spanish edition (2009). Clusters—Equilibrando Fuerzas Evolutivas y Constructivas

Available at http://competitividad.org.do/wp-content/uploads/2009/09/red-book-espanol.pdf

(2004) Kluster och den nya näringspolitiken, Stockholm: Institutet för Tillväxtpolitiska Studier, ITPS.

(2003) The Cluster Initiative Greenbook, Stockholm: Ivory Tower (with Göran Lindqvist and Christian Ketels).

Polish edition (2008). Zielona Księga Inicjatyw Klastrowych & Inicjatywy Klastrowe w gospodarkach rozwijających się i w fazie transformacji, trans. Polską Agencją Rozwoju Przedsiębiorczości.

Czech edition (2006). Zelená kniha klastrových iniciativ, trans. Czechinvest

(2001) kluster.se - Sverige i den nya ekonomiska geografin, Ekonomirådets rapport 2001, Stockholm: SNS Förlag (Hans Tson Söderström (ed.), with Pontus Braunerhielm, Richard Friberg, and Victor Norman).

(2000) Leading-Edge Multinationals and Leading-Edge Clusters, Journal of International Studies of Management & Organization, Summer, Vol. 30, No. 2 (edited with Julian Birkinshaw).

(1998) Spelar det någon roll? Om ökat utlandsägande i svenskt näringsliv, ISAs Ekonomiska Råd, Stockholm: Invest in Sweden Agency (with Anders Malmberg et al).

(1998) The Dynamic Firm, London: Oxford University Press (edited with Alfred D. Chandler Jr. & Peter Hagström).

Paperback edition 1999.

Also available at <u>www.oxfordscholarship.com</u>

(1995) The Dynamic Multinational Firm, Journal of International Studies of Management & Organization, Spring/Summer 1995, Vol. 25 (edited with Ivo Zander).

(1991) Advantage Sweden, Stockholm: Norstedts Juridik (with Ivo Zander and Michael E. Porter).

2nd edition (1993)

Paperback edition (1999)

(1987) Entry Barriers and Foreign Penetration - Emerging patterns of International Competition in Two Electrical Engineering Industries, Stockholm: IIB. Published doctoral dissertation.

(1981) Effekter av investeringar utomlands, SOU 1981:33. Stockholm: Liber (with Jan-Erik Vahlne).

Journal Articles and Refereed Chapters in Edited Volumes

(2015) "The Competitive Advantage of Nations 25 years – opening up new perspectives on competitiveness", Competitiveness Review, Vol. 25 lss: 5, pp.471 – 481.

(2015) "Construction of the Cluster Commons" in Oxford Handbook of Local Competitiveness (D Audretsch, A Link, M Walshok, Eds.). Oxford University Press.

(2012) "The multi-home-based corporation: solving an insider-outsider dilemma", in Martin Heidenreich (Edited by), "Innovation and Institutional Embeddedness of Multinational Companies", Edward Elgar.

(2012) "A Long-Term Strategy for Dubai Building on Innovation and Clusters", in Ali Tawfik Al Sadik and Ibrahim A. Elbadawi, "The Global Economic Crisis and Consequences for Development Strategy in Dubai", Palgrave Macmillan.

(2008) "Industrial specialization and regional clusters in the ten new EU member states", *Competitiveness Review*, Vol 18, No. 1/2, pp. 104-130 (with Christian Ketels and Göran Lindqvist).

(2004) "Climates of Competition, Clusters and Innovative Performance", *Scandinavian Journal of Management*, Vol. 20, pp. 225-244 (with Maria Bengtsson).

(2004) "Cross-Border Innovation in the Modern Multinational - Three Dilemmas", in M. Serapio and T. Hayashi (eds) Internationalization of Research and Development and the Emergence of Global R&D Networks. Amsterdam: Elsevier (with Ivo Zander).

(2003) "Subsidiary Impact on Host-Country Economies – The Case of Foreign Owned Subsidiaries Attracting Investment into Sweden", *Journal of Economic Geography*, Vol. 3, No. 4. (with Ulf Holm and Anders Malmberg).

(2003) "The Multi-Home Based Multinational: Combining Global Competitiveness and Local Innovativeness", in J. Birkinshaw, S. Ghoshal, C. Markides, J. Stopford, G Yip (eds) The Future of the Multinational Company, Hoboken: J. Wiley and Sons.

(2002) "Does Foreign Ownership Matter? Subsidiary Impact on Local Clusters", in V. Havila, M. Forsgren, and H. Håkansson (eds) Critical Perspectives on Internationalisation. Oxford: Elsevier Science Ltd. (with Anders Malmberg).

(2002) "The Phantom Multinational", in V. Havila, M. Forsgren, and H. Håkansson (eds) Critical Perspectives on Internationalisation. Oxford: Elsevier Science Ltd. (with Ivo Zander).

(2000) "Cross-border Innovation in the Multinational Corporation – A Research Agenda", *Journal of International Studies of Management & Organization*, Summer, Vol. 30, No. 2 (with Ivo Zander).

(2000) "Technological Advantage in the International Firm - Local and Global Perspectives on the Innovation Process", *Management International Review*, 2000/1 Vol 40: 95-126 (with Maria Lindqvist and Ivo Zander).

(2000) "Analytical Foundations: An International Business Perspective", in John Dunning (ed.) Regions, Globalization and the Knowledge-Based Economy, London: Oxford University Press (with Julian Birkinshaw).

(1998) "The Role of Geography in the Process of Innovation and Sustainable Competitive Advantage of Firms", in A. D. Chandler, P. Hagström, and Ö. Sölvell (eds), The Dynamic Firm, London: Oxford University Press (with Michael E. Porter).

(1998) "International Diffusion of Knowledge - Isolating Mechanisms and the Role of the MNE", in A. D. Chandler, P. Hagström, and Ö. Sölvell (eds), The Dynamic Firm, London: Oxford University Press (with Ivo Zander).

(1997) "Local and Global Forces in the Innovation Process of the Multinational Enterprise - an Hour-Glass Model", *Nordrefo* 1997:3 Special issue: Regional Specialisation and Local Environment - Learning and Competitiveness. Copenhagen (with Henrik Bresman).

(1997) "Accumulazione locale di conoscenza e competitività delle imprese", *Sviluppo Locale* Vol IV, No 4 (with Anders Malmberg and Ivo Zander).

(1997) "A Conceptual Model of Localized Innovation Processes and Sustainable Competitive Advantage of Firms" in M. Taylor and S. Conti (eds) Interdependent and Uneven Development: Global - Local Perspectives, Aldershot: Avebury (with Anders Malmberg).

This chapter is also available in Korean.

(1997) "Successful Competition from the Periphery - The Case of Swedish Multinational Enterprises", in B. Fynes, and S. Ennis (eds) Competing from the Periphery - Core Issues in International Business, London: The Dryden Press (with Ivo Zander).

(1996) "Spatial Clustering, Local Accumulation of Knowledge and Firm Competitiveness", *Geografiska Annaler*, Series B. Vol. 78B No. 2 (with Anders Malmberg and Ivo Zander).

Reprinted in J. Cantwell (ed.) (2004) Globalization and the Location of Firms, Cheltenham: Edward Elgar.

Reprinted in M. J. Jovanovic (ed.) (2007) Economic Integration and Spatial Location of Firms and Industries, Cheltenham: Edward Elgar.

(1995) "Organization of the Dynamic Multinational Enterprise - The Home Based and the Heterarchical MNE", *Journal of International Studies of Management & Organization*, Spring/Summer 1995 (with Ivo Zander).

(1991) "Market Power and Consumer Welfare in the White Goods Industry", in Y. Bourdet (ed.) Internationalization, Market Power and Consumer Welfare, London: Routledge.

(1991) "European Myopia", in L.-G. Mattsson & B. Stymne (eds) Corporate and Industry Strategies for Europe, Amsterdam: Elsevier Science Publishers B.V. (with Ivo Zander).

(1988) "Is the Global Automobile Industry really Global?" in N. Hood and J.-E. Vahlne (eds) Strategies in Global Competition, London: Croom Helm.

Reprinted in Paperback from Routledge, 2012.

(1988) "Internationell konkurrenskraft måste sökas hos företagen", in Ems (ed) Exportindustrins framtid - är konkurrenskraften i fara? Stockholm: SIND 1988:2.

Other Published Works

(2015) "Ekosystemet ICT & Digital- Kartläggning av styrkeområden I Stockholmsregionen. Stockholm: Länsstyrelsen Rapport 2015:16 (with Sergiy Protsiv and Carl Fohlin).

(2014) "Regions as Gap Fillers: Building a Cluster Commons in "Developing Regions for Regional Development – Towards a New Swedish Model" (Fredrik Rakar & Pontus Tallberg, eds.). Stockholm: Reglab.

(2014) "Konkurrenskraften inom svenska Life Science kluster". Stockholm: Forum för Health Policy.

(2013) "Regional & Cluster Competitiveness in the Baltic Sea Region". Stockholm: Vinnova, BSR Stars.

(2013) "Klusterorganisationer i norra mellansverige. Slutrapport kring forskning, utvärdering och metodutveckling: SLIM 2007 – 2013". Karlstad: Region Värmland.

(2013) Utveckling av klusterinitiativ i Norra Mellansverige. Region Värmland: SLIM-rapport 18:2012.

(2012) "Strengthening Cluster and Competitiveness in Europe - The Role of Cluster Organisations" (with Christian Ketels and Göran Lindqvist). Stockholm: Center for Strategy and Competitiveness.

(2011) "Organising Clusters for Innovation: Lessons from City Regions in Europe" (with Göran Lindqvist). Lyon: CLUSNET Final Report.

(2009) "Why is EU Competitiveness Lagging the US?" Swedish American Chamber of Commerce-Texas Newsletter Oct-Nov 2009.

(2009) "Report from CLUSNET Leipzig City Region Workshop" (with Göran Lindqvist). Stockholm: CSC.

(2009) "The European Cluster Observatory –EU Cluster Mapping and Strengthening Clusters in Europe" (with Christian Ketels and Göran Lindqvist).

(2009) "Report from CLUSNET Manchester City Region Workshop" (with Göran Lindqvist). Stockholm: CSC.

(2009) "Priority Sector Report: Knowledge Intensive Business Services", Stockholm: European Cluster Observatory and CSC.

(2008) "Swedish Cluster Maps - A statistical inventory of clusters in Sweden in 2002, Stockholm: Center for Strategy and Competitiveness" (with Anders Malmberg and Göran Lindqvist). English translation of A. Malmberg, G. Lindqvist and Ö. Sölvell (2003) Svenska klusterkartor – en statistisk inventering av kluster i Sverige 2002.

(2007) "The Gunnar Hedlund Award 1997 – 2007", Stockholm: IIB, Stockholm School of Economics.

(2007) "Innovation Clusters in the 10 New Member States of the European Union", Europe Innova Paper No. 1, Luxembourg: Office for Official Publications of the European Communities (with Christian Ketels).

(2006) "State of the Region Report 2006: Competitiveness and Cooperation in the Baltic Sea Region", Copenhagen: Baltic Development Forum (with Christian Ketels).

(2006) "Cluster Initiatives in Developing and Transition Economies", Stockholm: Center for Strategy and Competitiveness, Stockholm School of Economics (with Christian Ketels and Göran Lindqvist).

(2005) "State of the Region Report 2005: Competitiveness and Cooperation in the Baltic Sea Region", Stockholm: Center for Strategy and Competitiveness, Stockholm School of Economics, in cooperation with Vinnova and Tekes (with Christian Ketels).

(2004) "State of the Region Report 2004: an Assessment of the Competitiveness in the Baltic Sea Region", Copenhagen: Baltic Development Forum (with Christian Ketels).

(2003) "Svenska klusterkartor – en statistisk inventering av kluster i Sverige 2002", Uppsala: Centre for Research on Innovation and Industrial Dynamics, CiND, Uppsala University and Nutek (with Anders Malmberg and Göran Lindqvist).

(2000) "Futures of Sweden – 56 makthavare om Sveriges framtid", Stockholm: SSE Corporate Partners and the Museum of Modern Art (with Kjell Nordström and Birgitta Stål).

(2000) "Microcompetitiveness of Wireless Valley", Invest in Sweden Report 2000, Stockholm: Invest in Sweden Agency (with Michael E Porter and Ivo Zander).

This report is also available in German, French and Mandarin (see www.isa.se)

(2000) "Sverige framtid – behovet av ökad klusterdynamik och förstärkta omvärldslänkar", report from Sveriges Tekniska Attachéer, STATT. Stockholm.

(1994) "En modell för internationell branschomvandling och företagsstrategi", in S. Söderman (ed.) Exporthandboken, Stockholm: Industrilitteratur.

(1994) "Sveriges framtid finns i historiska 'Hollywoods'", MTC Kontakten, Jubileumstidskrift 1994.

(1992) "Konkurrenskraften i japansk industri", MTC Kontakten, Vintern 1991-1992.

(1991) "The Home Based MNE - Managing the Global Firm with Several Home Bases", Diamond Weekly, Tokyo, 11-2 1991 (translated into Japanese).

(1991) "The Global Corporation - a Comparison between Swedish and Japanese Multinationals" Diamond Weekly, Tokyo, 6-22 1991 (translated into Japanese).

(1991) "Konkurrensens betydelse för det svenska näringslivets långsiktiga utvecklingskraft", Bilaga 6 till Konkurrens för ökad välfärd, Stockholm: SOU 1991:59.

(1989) "Market power and Consumer Welfare in the White Goods Industry", The Study of Power and Democracy in Sweden (Maktutredningen), August 1989, English Series Report No 31.

(1988) "Länders konkurrenskraft - ett internationellt forskningssamarbete", in Sverige - drivhus för internationell konkurrenskraft? Stockholm: SIND 1988:1 (with Ivo Zander).

(1985) "Kommentar till Göte Hanssons uppsats", in L. Engwall & J.-E. Vahlne (eds) Multinationella företag: en utmaning för ekonomisk forskning, Stockholm: Doxa Ekonomi.

Conference Papers and Proceedings

(2002) "MNC Impact on Local Clusters – The Case of Foreign Owned Subsidiaries in Sweden", Conference proceedings from the 28th European International Business Association EIBA annual conference, Athens, Greece (with Ulf Holm and Anders Malmberg).

- (1998) "Spatial Clustering, Local Accumulation of Knowledge and Firm Competitiveness", in Lars-Inge Ström (ed.) Regional Strategies for an Innovative Economy: The Globe Seminar, Östersund: SIR.
- (1996) "Innovative Performance in Industry The Role of Industry Clusters, Climate of Competition and Cluster Strength", 22nd European International Business Association EIBA annual conference, Stockholm School of Economics (with Maria Bengtsson).
- (1996) "Local and Global Perspectives on the Innovation Process Knowledge Exchange in International Firms", EMOT workshop on 'Learning & Embeddedness: Evolving Transnational Firm Strategies in Europe' University of Durham (with Maria Lindqvist and Ivo Zander).
- (1995) "Managing and Organizing the Innovation Process in the Multinational Enterprise Between Heterarchy and Home-Base", in R. Schiattarella (ed.) New Challenges for European and International Business, Vol 2, European International Business Academy.
- (1995) "Spatial Clustering, Accumulation of Knowledge and Firm Competitiveness", Residential Conference of the IGU Commission on the Organisation of Industrial Space, Seoul, Korea (with Anders Malmberg).
- (1995) "The Local Nature of the Innovation Process Implications for the Multinational Firm", EMOT Workshop, University of Reading, June 1995 (with Ivo Zander).
- (1992) "Transfer and Creation of Knowledge within Firm Clusters Implications for Innovation in the Global Firm", conference proceedings, European International Business Association 18th annual conference, University of Reading, 1992 (with Ivo Zander).
- (1992) "Domestic Rivalry in Japanese Industry", paper presented at the LMVH Conference, Euro-Asia Center, INSEAD, France.
- (1991) "Strategies for Global Competitive Advantage The Home Based MNE vs. the Heterarchical MNE", paper presented at the European International Business Association 17th annual conference, Copenhagen School of Economics and Business Administration (with Ivo Zander).

- (1990) "Creation of Competitive Firms and Industries in Sweden The Role of Domestic Rivalry", paper presented at the 10th annual SMS Conference, Stockholm (with Michael E. Porter and Ivo Zander).
- (1986) "Increasing Competition in International Markets Strategic Response Patterns of Swedish Multinational Enterprises", paper presented at the 12th European International Business Association annual conference, Strathclyde University (with Ivo Zander).
- (1984) "Definition of Global Industries", The Prince Bertil Symposium "Strategies in Global Competition", Stockholm School of Economics.
- (1981) "Structural Evolution in the Automotive Industry History and Possible Futures", Institute for Management of Innovation and Technology, IMIT, Gothenburg (with Jan-Erik Vahlne).

Teaching Cases

(2016) Volvo Trucks (D)

(2016) Finland and Nokia: Crisis and Transition (B)

(2006) Arjeplog - Winter Car Testing (B). SSE Case. C-2006-05. ECCH Case Reference no. 210-008-1

(2006) Arjeplog – Winter Car Testing (A). SSE Case. C-2006-04. ECCH Case Reference no. 210-007-1

(2004) Russia – is Putin on the Right Track? SSE MBA Case. C-2004-03.

(2004) Global Wine and the Australian Challenge. SSE MBA Case. C-2004-02.

(2004) Stora Enso: Entry into North America. SSE MBA Case. C-2004-01 (with Hans Sjögren and Ciara Sutton).

(2003) The Australian Wine Cluster: Supplementary Information. Harvard Business School. (with Michael E. Porter). HBS 9-703-492.

- (2002) Estonia in Transition. Harvard Business School (with Michael E. Porter). HBS 9-702-436.

 Also translated into Spanish (available at HBS Press).
- (2002) Finland and Nokia. Harvard Business School (with Michael E. Porter). HBS 9-702-427.

 Also translated into Spanish (available at HBS Press).
- (2002) Volvo Trucks (A): Penetrating the U.S. Market. Harvard Business School. HBS 9-702-418.

 Also translated into Spanish (available at HBS Press).
- (2002) Volvo Trucks (B): Acquisition of RVI. Harvard Business School. HBS 9-702-419

 Also translated into Spanish (available at HBS Press).
- (2002) Volvo Trucks (C): Closing Down Volvo Global Trucks. Harvard Business School. (with Michael E. Porter). HBS 9-702-444.

Also translated into Spanish (available at HBS Press).

- (1994) Eurostar versus American Eagle (with Ivo Zander, Mikael Daun). Stockholm: IIB.
- (1994) Astra Hässle Development of the gastrointestinal drug Losec (with Jan-Erik Vahlne). Stockholm: IIB.
- (1993) Kopieringspappersbranschen (with Erik Skog). Stockholm: IIB.
- (1993) The Major Home Appliance Industry (a): Structural Evolution in the Europe and Emerging Global Competition. Stockholm: IIB.
- (1993) The Major Home Appliance Industry (c): Electrolux. Stockholm: IIB.
- (1993) The Major Home Appliance Industry (d): Matsushita. Stockholm: IIB.
- (1989) Global Competition in the Microwave Oven Market. Stockholm: IIB.
- (1988) Case studies of internationally competitive Swedish industries: heavy trucks, newsprint, rock drills and rock drilling equipment (with Ivo Zander). Stockholm: IIB.

(1988) Den svenska finpappersmarknaden (with Ingela Sölvell) Stockholm: Marknadstekniskt Centrum, MTC.

Opinion Editorials

- (2014) "Löfven behöver rädda life science-industrin", Svenska Dagbladet, 29/9 2014, Brännpunkt.
- (2009) "För regionens tillväxt", Dalarnas Tidningar, 18/2 2009. Debatt.
- (2009) "Klustersatsningar behövs för långsiktig tillväxt", Nya Wermlands Tidningen, 16/2 2009.

 NWT Debatt.
- (2009) "Återfall i industripolitik förstör förnyelseförmågan i industrin", Dagens Industri 6/2 2009. Di Debatt.
- (2008) "The Paper Province är en stor förebild", Nya Wermlands Tidningen, NWT Debatt 4/6 2008.
- (2006) "Därför ska inte Civilekonom kräva ett extra år", Dagens Industri 8/2 2006. Di Debatt.
- (2003) "Sverige måste få en modern klusterpolitik", Dagens Industri 18/9 2003. Di Debatt.
- (2000) "Sverige måste länkas bättre till omvärlden", Göteborgsposten 19/3 2000. GP Debatt.
- (1999) "Företagsflytt kan rädda svenska jobb", Dagens Nyheter 11/5 1999. DN Debatt (med Anders Malmberg).
- (1999) "Gå inte på myten om den globala byn!" Dagens Industri 27/2 1999. Di Debatt (med Mats Forsgren och Ulf Holm).
- (1999) "Det är globaliseringen som tvingar ut ledningen", Dagens Industri 12/2 1999. Di Debatt (med Mats Forsgren och Ulf Holm).

- (1999) "Sverige har inget dåligt näringsklimat", Göteborgsposten 16/1 1999. GP Debatt (med Mats Forsgren och Ulf Holm).
- (1994) "Innovationskraften nödvändig för en långsiktigt starkare industri", Svenska Dagbladet 21/3 1994. Ord mot Ord.
- (1993) "Stoppa Volvo/Renaultaffären", Finanstidningen 28/10 1993. Opinion (med tio andra i uppropet).
- (1991) "Det är de griniga kunderna som är hemligheten med Japan", Dagens Industri 6/6 1991. Di Debatt.
- (1991) "Liberala politiker har kört fast", Dagens Nyheter 30/6 1991. DN Debatt (med Carl Hamilton).
- (1991) "Näringslivspolitiken statisk", Svenska Dagbladet 7/8 1991. Ord mot Ord.
- (1991) "Nationella Champions får inte kväva de små spirande", Ledarskap 7 1991.