Udo Björn Zander

Professor of Business Administration

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Born March 30, 1959 in Solna, Sweden

Swedish Citizen; Married (three children).

**Education**

1. Ph.D. (Ekon. Dr.) in International Business; Stockholm School of Economics (SSE). Ph. D. Thesis: “Exploiting a Technological Edge – Voluntary and Involuntary Dissemination of Technology.”

1987 Course work in Doctoral Program, organizational behavior; Stanford University, Graduate School of Business.

1986‑1987 Course work in Doctoral Program, international business and organizational behavior; University of California, Berkeley, Graduate School of Business Administration.

1986M. Sc., Economics and Business Administration; SSE.

1980 Second Lieutenant (with honors); Military Academy School; Gothenburg.

1978‑1979 Military service, Swedish Army Antiaircraft Artillery School, Norrtälje/ Väddö.

1978 Matriculation (summa cum laude), Science Program; Åva High School, Täby.

**Honors, Grants, and Scholarships**

2022 Academy of International Business, Finalist for Best Theory Paper Prize.

2018 European Academy of International Business, elected Fellow.

2016 Aalto University; Honorary Doctor (doctor honoris causa).

2009-2012 Ragnar Söderberg Foundation, Full Time Research Professorship.

2008 Strategic Management Society; Finalist for Best Conference Paper Prize.

2007 Royal Swedish Academy of Sciences (Kungliga Vetenskapsakademien); elected Member, active in the Class of Social Sciences.

2007 Royal Swedish Academy of Engineering Sciences (Kungliga Ingenjörs-vetenskapsakademien); elected Member, active in the Management

Division.

2007 The Jan Wallander and Tom Hedelius Foundation; Research Grant.

2006 Academy of International Business; elected Fellow.

2004 Stockholm School of Economics; voted Teacher of the Year by the students.

2003 Academy of International Business; Journal of International Business Studies

Decade Award for most influential article.

2000 Academy of Management (IM-division); Paper in Best Paper Proceedings.

1. The Swedish Council for Research in Humanities and Social Sciences

(HSFR); Research grant.

* 1. Carnegie-Bosch Institute; Research grant.

1994-1995 Carnegie Bosch Institute; Grant for research project “Entrepreneurship in the

International Firm”.

1993 Fulbright Commission; Grant for post-doctoral research in the USA.

1. The Bank of Sweden Tercentenary Foundation (Riksbankens Jubileumsfond);

Grant for research project "Innovation and Imitation in the Modern

Multinational Corporation."

1. Stockholm School of Economics; Alfa Laval AB's grant for successful performance in the Doctoral Program.

1989 Institute for Management of Innovation and Technology (IMIT); Grant

for promising doctoral student in the area of technology and management.

1986-1987 The Sweden‑America Foundation; Axel Ax:son Johnson Scholarship for

studies in the USA.

1986 Fulbright Commission; Scholarship for studies in the USA.

1985 Stockholm School of Economics; Award for best thesis in International

Business: “Evaluating Foreign Subsidiary Performance”.

1978 The Swedish Chemical Society and Pfitzer, Inc.; Berzelius Scholarship.

**Professional Responsibilities**

**Academic Positions**

2007-date Permanent Member, Royal Swedish Academy of Sciences (Kungliga Vetenskapsakademien); active in the Class of Social Sciences.

2007-date Permanent Member, Royal Swedish Academy of Engineering Sciences

(Kungliga Ingenjörsvetenskapsakademien); active in the Management

Division.

2002-date Chaired Professor, Business Administration, esp. International Business, Stockholm School of Economics.

2016-2017 Honorary Visiting Professor, Chinese University of Hong Kong.

2009-2012 Ragnar Söderberg Full Time Research Professor of Business Administration, Stockholm School of Economics.

2007-2009 Visiting Professor, Victoria University of Wellington, New Zealand.

2005-2007 Director, Institute of International Business, Department of Marketing and

Strategy, Stockholm School of Economics.

2004-2007 Dean of Ph.D. Studies, Stockholm School of Economics.

1999-2004 Program Director, Ph.D. Program in Business Administration at SSE.

2001-2002 Acting Director, Institute of International Business, Stockholm School of

Economics.

2001-2002 Acting Professor, Stockholm School of Economics.

1996-2001 Associate Professor (Docent); Institute of International Business, SSE.

1992-1996 Assistant Professor; Institute of International Business, SSE.

1995 Visiting Scholar; Wharton School, University of Pennsylvania, USA.

1. Visiting Scholar; Scandinavian Consortium for Organizational Research, Stanford University, USA.

**Board Memberships**

2007-date Board Member, Jacob Wallenberg Foundation.

1999-date Board of Trustees Member, Sweden-America Foundation.

2011-2016 Board Member, Center for Advanced Studies in Leadership at SSE.

2012-2015 Board Member, Stockholm School of Economics.

2003-2010 Board Member, Stockholm School of Economics Executive Education Norway A.S.

1999-2007 Executive Committee and Board Member, European Doctoral Programmes

Association for Management and Business Administration (EDAMBA).

2003-2006 Chairman of the Board, Stockholm School of Economics Art Association.

2001-2006 Board Member, Fenix Research and Development Organization.

2001-2005 Advisory Board Member, Swedish Research Council – Humanities and Social

Sciences Area.

2003-2004 Vice Chairman, Board of Professors in Business Administration, Stockholm School of Economics.

2002-2003 Executive Board Member, Academy of International Business.

**Academic Offices, Duties of Honor, and Keynote Addresses**

2022-date Member of the Fellows International Executive of the Year Committee,

Academy of International Business.

2019-date Member of the Advisory Committee, Advanced Management Program, SSE

Executive Education.

2017-date Representative of the Marketing and Strategy group, Equality and Diversity

Committee, SSE.

2017-date Member of the Professor Promotion Committee, SSE.

2015-date Chairman of the Jury and Coordinator, Gunnar Hedlund Award for Best

Dissertation in International Business.

2015-date Expert evaluator, Swiss National Science Foundation.

2014-date Evaluation Committee Member, Wallenberg International Fellows Program.

2012-date Member of the selection committee, Aalto University School of Economics’

That’s Interesting! Award (at Academy of International Business).

2017-2022 Associate Editor, Academy of Management Review.

2021 Keynote speaker, Danny Van den Bulcke Doctoral Symposium, European

International Business Academy, Madrid, Spain.

2020 Co-chair, Academy of Management Review, Best Paper Award Committee.

2014-2019 Chairman and Evaluation Committee Member, Stiftelsen Hierta-Retzius

Stipendiefond (Hierta Retzius Foundation Scholarship Fund for Social

Purposes).

2017 Co-organizer, Junior Faculty Consortium, Academy of Management,

IB-division, Atlanta, USA.

2015-2017 Chairman of the Peer Review Committee in Business Administration, Ragnar

Söderberg Foundation.

2010-2017 Evaluation Committee Member, European Research Council (ERC), Social Sciences and Humanities Domain, Panel on Individuals, Institutions and Markets: Economics, Finance and Management.

2015 Faculty Member, EIASM John H. Dunning Doctoral Tutorial, European

International Business Academy, Rio de Janeiro, Brazil.

2012-2015 Member of the Eminent Scholar of the Year Award Committee, Academy of

International Business.

2008-2015 Chairman of the Jury for the SSE/WAIB Best Paper Award for increasing

gender awareness in international business research.

2013 Chairman and Organizer of Junior Faculty Consortium at the Academy of

International Business Conference, Istanbul, Turkey.

2012 Keynote Speaker at the SSE Russia Conference on the Role of Knowledge in

Society, St. Petersburg, Russia.

2011 Keynote Speaker at the 20th anniversary of the European Doctoral Programmes Association in Management and Business Administration, Barcelona, Spain.

2005-2010 Co-organizer and Chairman, Doctoral Tutorial, European International Business Academy.

2009 Keynote Speaker, Academy of International Business, San Diego, USA.

2007 Keynote Speaker, and facilitator/speaker at Doctoral Consortium, ANZIBA, Newcastle, Australia.

2000-2007 Evaluation Committee Member, Swedish Research Council (Vetenskapsrådet).

2003-2006 Lecturer and Panel Member, European Academy of Management, Ph.D. consortium in Milan, Italy, Saint Andrews, Scotland, and Munich, Germany.

2003 Program Chair for Academy of International Business Annual Meeting in Monterey, CA.

2002-2003 Elected Vice President, Academy of International Business, and Program Chair for Annual Meeting in Monterey, CA.

1999-2003 Member of Taskforce on Alliances and Chapters, Academy of International

Business.

2002 Organizer of the 11:th Annual Meeting of the European Doctoral Programmes Association for Management and Business Administration (EDAMBA).

2000 Head of organizing committee for international conference on “Islands of

Globalization”, Valdemarsvik.

1999-2000 Member of Committee on Technology – Information Culture – Society – and

Knowledge Processes, Swedish Council for Planning and Coordination of

Research (FRN).

1. Doctoral Consortium Organizer; Academy of Management, International Management Division, Chicago, USA.

1998 Head of organizing committee for the Prince Bertil Symposium on

Intertemporal Trade-offs, Skevik.

1. Junior Faculty Consortium Panelist; Academy of Management, International Management Division, Dallas, USA.

1991 Co-organizer of the international conference "Technology and International

Business", a joint project of the SSE and the Chalmers Institute of Technology.

1984 Member of the organizing committee for the Prince Bertil Symposium

on Strategies in Global Competition.

**Teaching Experience**

**Ph.D. Courses**

2015-date Course Director and Teacher, doctoral course on “The Research Process”;

SSE and Uppsala University Ph.D. Program.

2001-date Teacher, Nordic Doctoral Program in International Business (Nord-IB),

Stockholm and Helsinki, Finland.

2016-2021 Course Director and Teacher, doctoral course on “Publishing in Peer-reviewed

Journals”; SSE and Uppsala University Ph.D. Program.

2017 Course Director and Teacher, doctoral workshop on “The Knowledge-based

View of the Firm”; Chinese University of Hong Kong.

2015 Course Director and Teacher, doctoral course on “The Theory of the Firm”; SSE and Uppsala University Ph.D. Program.

2014 Course Director and Teacher, doctoral course on “Management”; SSE and

Uppsala University Ph.D. Program.

2013 Course Director and Teacher, doctoral course on “The Theory of the Firm”;

SSE and Uppsala University Ph.D. Program.

2010-2012 Teacher, doctoral course on “The Research Process”; SSE Ph.D. Program.

2006 Co-Course Director and Teacher, doctoral course on “Institutional and Organizational Change”, Bodö Graduate School of Business, Norway.

2000-2006 Course Director and Teacher, compulsory doctoral course on “The Research

Process”; SSE Ph.D. Program.

2002 Course Director and Teacher, doctoral course on “The Firm as a Social Community”; SSE Ph.D. Program.

1997-1998 Co-Course Director and Teacher, doctoral course on “Organizations and

Change”; SSE Ph.D. Program.

**MBA, M.Sc., and Undergraduate Courses**

2019-date Lecturer, Wallenberg International Fellows Program.

2013-date Creator, Course Director and Teacher, Master of International Business course on “Innovation Processes, Capabilities and Networks”, SSE.

2018-2020 Creator, Course Director and Teacher, MBA Short Program on “Creating the New in an International Environment”, SSE.

2016-2018 Co-organizer and Teacher, Master of Business and Management course on “Managing and Organizing for Business Development”, SSE.

2016 Supervisor, Case Research Thesis, Master of International Business Program, SSE.

2013-2016 Creator, Course Director and Teacher, Core CEMS Master course on “International Business Strategy – Innovation and Growth”, CEMS and SSE.

2013-2016 Teacher, M.Sc. Program in “International Business”, Uppsala University.

2008 Teacher, “International Business: Change Management”, Victoria University

of Wellington, New Zealand.

2003-2006 Creator, Course Director and Teacher, “International Business: Organization

and Management“; SSE M.Sc. Program.

2005 Co-Course Director and Teacher, “International Business: Management and

Organization”; SSE MBA Program.

1990-1997 Teacher, “International Management” at the MBA- and the Management of

International Development Programs; STOA’ Institute for the Study of

Business Management, Naples, Italy.

1. Creator, Course Director and Teacher, full-semester course on “Multinational Management” at the Undergraduate Programs; Wharton School, University of Pennsylvania, USA.

1986‑1987 Reader and Course Assistant at the Graduate and Undergraduate Schools of Business Administration; University of California, Berkeley, USA.

**Executive Education and Consulting**

2022- date Teacher, Porsche Holdings, Salzburg.

2017 Advisor, Hoya Vision Care top management. Bangkok, Rotterdam.

2016-2019 Advisor and Teacher, “Clas Ohlson Next Level Leadership Program”,

Insjön.

2014-2018 Teacher of “International Business and Change” Module, SSE Executive

MBA Program.

2013-2017 Advisor, Pentax top management, Medical Care Division.

Stockholm, Hong Kong, Shanghai, Guangzhou.

2012-2017 Advisor, H&M Country Management, London, Hamburg, Hong Kong,

Zürich.

2011-2017 Advisor, Pentax Group, European operations. Barcelona, Berlin, Hamburg,

Paris.

2011-2016 Advisor, H&M Corporate and Country Management, Stockholm, London

and Hong Kong.

2012-2016 Co-Course Director and Teacher, “H&M Mini-MBA” (Store and Area

Management levels).

2012 Teacher, “Volvo Finance Academy Executive Program”, Shanghai, China.

2011 Teacher, “Volvo EDGE Top Management Program”, Rossared, Sweden.

2011 Teacher, “Executive General Management Program”, IFL, Sweden.

2010-2011 Co-Course Director and Teacher, “H&M Mini-MBA” (Store Manager level);

Stockholm and London.

2010 Teacher, “Telenor/Pannon Innovation and Change Program”; IFL, Budapest

Hungary.

2003-2010 Teacher, “Executive MBA Program”; SSE Russia, St. Petersburg.

2002-2008 Teacher, “Volvo International Management Program”; SSE Executive

Education in Washington, DC, Xi’an and Shanghai, China.

2005-2007 Teacher, “Executive Management Program”; SSE Executive Education.

1998-2007 Teacher, “Advanced Management Program”; SSE Executive Education.

1999-2005 Teacher, “Telenor International Managers’ Program”; SSE Executive

Education in Barcelona, St. Petersburg, Moscow, Prague, Stockholm and

Bangkok.

2003 Co-Course Director and Teacher, “International Business” Program; Industrial Management Institute & Industrial Development and Renovation Organization, Teheran, Iran.

2002-2003 Teacher, “Telenor/Pannon GSM International Managers’ Program”; SSE

Executive Education, Budapest, Hungary.

2001-2002 Teacher, Various executive programs; Telenor Group, Castellum, Sparebank1-gruppen, Bravida, etc.

2001 Teacher, “Strategic Use of Information Technology Program”; SSE

Executive Education.

1997–2000 Teacher, Business Administration for Civil Engineers Program,

“Management of Change” module; SSE Executive Education.

1997-1999 Teacher, Module on “Entrepreneurship”; Institute of International Business,

Oresa Ventures Program, Sibiu, Romania.

1997-1998 Program Director and Teacher, “Advanced Management Program”; SSE

Executive Education.

1997-1998 Co-director and Teacher, “Telenor International Management Program”; SSE

Executive Education.

1993-1998 Program Director and Teacher, “Change and Integration” five week track of the Executive MBA Program, SSE Executive Education.

1996-1997 Co-Program Director and Teacher, “Advanced Management Program”; SSE Executive Education.

1995 Teacher, full-semester course on “Multinational Management” at the Executive MBA Program; Wharton School, University of Pennsylvania, USA.

1994-1995 Teacher, “Management of the Multinational Company” at the Advanced Management Program; SSE Executive Education.

1994 Teacher, “Competitive Strategy”; SSE Executive Education, and Stockholm Energi.

1994 Teacher, “Competitive Strategy”; Iranian Industries Training and Research Centre, Tehran, Iran.

1993 Teacher, “Competitive Strategy” for top managers in the Swedish health care system; SSE Executive Education.

1991-1993 Course Director, Consultation and education of Latvian Business managers; "International Seminar on Entrepreneurship and Marketing Management", Riga and Jurmala, Latvia.

1987-1993 Program Director and Teacher, full-semester track on “Strategy and Management” in the International Business Program; SSE.

1990-1992 Course Director and Teacher, “International Business Development”; Executive MBA Program, SSE Executive Education.

1990-1992 Course Director and Teacher, “Business Policy”; Executive MBA Program, SSE Executive Education.

1990-1992 Course Director and Teacher, “Managing International Research and Development”; Executive MBA Program, SSE Executive Education.

1988 Consultant and Teacher, Seminar on “Transnational Corporations and Economic Development”; United Nations Centre on Transnational Corporations, Kuala Lumpur, Malaysia.

1986 Lecturer, “Evaluation of Business Firms”; Stockholm University, Faculty of Law.

**Research(er) Evaluation**

**Editorship**

2017-2022 Associate Editor, Academy of Management Review.

**Editorial Board Duties**

2005-date Management International Review

1997-date International Studies of Management and Organization

1997-2010 Journal of International Business Studies

1997-2009 M@n@gement

2006-2007 Organization Science

2002-2005 Academy of Management Review

**Journal and Conference Reviewing**

2016-date Journal of World Business.

2015-date Journal of Management Studies.

2007-date Human Resource Management; Organization Studies.

2001-date Academy of Management Review; Journal of Management and Governance.

1998-date Administrative Science Quarterly; Management Science.

1997-date Strategic Management Journal.

1997-date Strategic Management Society (SMS).

1995-date International Journal of Production Economics; International Studies of

Management and Organization; Management International Review.

1994-date Academy of Management (AOM): Business Policy and Strategy Division and

International Management Division.

1993-date Academy of International Business (AIB); European International Business

Academy (EIBA).

1992-date Journal of International Business Studies; Organization Science; Scandinavian

Journal of Management.

# Evaluation of Professorships

2015 Evaluator of Professorship at Bocconi University, Italy.

2009 External evaluator of Professorship at University of Southern Denmark.

**Evaluation of Associate Professorships**

2008 Evaluator, Jonathan Brookfield’s application for Associate Professor, The

Fletcher School, Tufts University, USA.

2008 Evaluator, Heli Wang’s application for Associate Professor, Hong Kong

University of Science and Technology, PRC.

2006 Evaluator, Patrick Regnér's application for Associate Professor, SSE.

2004 Evaluator, Carl Fey's application for Associate Professor, SSE.

1999 External evaluator, Associate Professor Application of Manucher Farhang, Luleå University of Technology.

**Evaluation of Doctoral Work**

2020 Chairman of the Grading Committee, Doctoral dissertation of Gustav

Almqvist, SSE.

2019 Chairman of the Grading Committee, Doctoral dissertation of Ivar Padrón-Hernández, SSE.

2019 Member of Internal Grading Committee, Doctoral dissertation of Sebastian

Krakowski, University of Geneva.

2019 Chairman of Grading Committee, Doctoral dissertation of Ji-Won Song, SSE.

2018 Member of the Grading Committee, Doctoral dissertation of Amalia Nilsson,

Uppsala University.

2017 Member of the Grading Committee, Doctoral dissertation of Erik Wikberg,

SSE.

2015 Member of the Tribunal, Doctoral dissertation of Núria Nadal Burgués,

ESADE Business School, Spain.

2015 Chairman of Grading Committee, Doctoral dissertation of Sofia Nilsson

Altafi, SSE.

2013 Chairman of Grading Committee, Doctoral dissertation of Christoffer

Rydland, SSE.

2013 Pre-examiner and Opponent, Doctoral dissertation of Taina Eriksson, Turku

University, Finland.

2009 External examiner, Ph.D. Thesis of Zaidah Mustaffa, University of Auckland,

New Zealand.

2009 External examiner, Ph.D. Thesis of Peter Lamb, University of Queensland,

Brisbane, Australia.

2009 External examiner, Ph.D. Thesis of Hernan Roxas, Victoria University of

Wellington, New Zealand.

2008 External examiner, Ph.D. Thesis of Vesna Sedoglavich, University of

Waikato, New Zealand.

2006 Member of Grading Committee, Doctoral dissertation of Maria Grafström,

Uppsala University.

2006 Pre-Examiner and Opponent, Doctoral dissertation of Kristiina Mäkelä, Helsinki School of Economics, Helsinki, Finland.

2004 Member of Grading Committee, Doctoral dissertation of Kristian Jönsson, SSE.

2004 Opponent, Doctoral dissertation of Benjamin Ståhl, Uppsala University.

2004 Opponent, Doctoral dissertation of Henrik Agndal, Jönköping International Business School.

2003 Pre-Examiner and Opponent, Doctoral dissertation of William Barner-Rasmussen, Swedish School of Economics and Business Administration, Helsinki, Finland.

2002 External evaluator, Doctoral dissertation of Christine Soo, University of New

South Wales, Australia.

2001 Member of Grading Committee, Doctoral dissertation of Fredrik Tell,

Linköping University.

1997 Opponent, Licentiate dissertation of Fredrik Tell, University of Linköping.

1996 Pre-examiner, Doctoral dissertation of Seija Kulkki, Helsinki School of Economics and Business Administration, Helsinki, Finland.

1994 Opponent, Doctoral dissertation of Ulf Andersson, Uppsala University.

**Evaluation of Academic Institutions**

2012 Expert Evaluator of the Strategy and Management Group, Copenhagen

Business School, Denmark.

2005 Expert Evaluator of Strong Research Environments, Åbo Akademi University,

Finland.

**Evaluation of Education Programs**

2007 External evaluator of Honours Programme in Marketing, Victoria University

of Wellington, New Zealand.

2005 Evaluator of Ph.D. Program in Business Administration, Copenhagen

Business School, Denmark.

# Doctoral Dissertation Committees

2020 Rikard Westerberg, “Socialists at the Gate: Swedish Business and the Defense of Free Enterprise, 1940-1985”.

2018 Irene Popoli, “Made Crudely for Success: Investigating the Application of a New

Governance Model as a Response to Institutional Multiplicity”.

2017 Rupin Jeremiah, “R&D Configurations and Innovation Outcomes: The Case of

Swedish R&D Offshore”.

2016 Adis Murtic, “Soaking up Knowledge: A Multi-Level Analysis and

Conceptualization of Absorptive Capacity”.

2015 Sergey Morgulis-Yakushev, “Exploring Fit: Essays on the Role of Organizational Cultural Fit in Knowledge Transfer”.

2012 Emre Yildiz, “Calibrating Integration: Studies on Status, Culture, Knowledge and Cooperation in Acquisitions”. (Awarded Wallander Scholarship).

2010 Claes Bohman, “Attraction: A New Driver of Learning and Innovation”.

2008 Laurence Romani, “Relating to the Other”.

2008 Anna Krohwinkel Karlsson, “The Soft Time Constraint”.

2006 Ebba Sjögren, “Reasonable Drugs: Making Decisions with Ambiguous

Knowledge”.

2006 Tommy Borglund, “Aktieägarvärden i fokus” (Shareholder Values in Focus).

2006 Magnus Frostenson, “**Legitimationskontrollen: en studie av etiska**

**värderingars roll i gränsöverskridande förvärv och fusioner” (The Control of Legitimacy: A Study of the Role of Ethical Values in Cross-border Acquisitions and Mergers).**

2004 Christian Czernich, “When Ideas Meet Organizations – The Survival of Entrepreneurial Ventures Inside the Established Firm.” (Winner of the Lischert *Award* for best paper submitted by a doctoral student to the Business Policy and Strategy Division, Academy of Management, 2003).

2003 Per Åman, “Revolution by Evolution – Transforming International Management in the Established MNC.”

2003 Stefan Jonsson, “Making and Breaking Norms – Competitive Imitation Patterns in the Swedish Mutual Fund Industry.” (*Sage-Louis R. Pondy Best Dissertation-Based Paper Award* 2003, All-academy *Newman Award for Best Dissertation-Based Paper*).

2003 Stefan Meisiek, “Beyond the Emotional Work Event – Social Sharing of Emotions in Organizations.”

2003 Lin Lerpold, “Reputation by Association – Exploring Alliance Formation and Organizational Identity Adaptation.”

2003 Robin Teigland, “Knowledge Networking – Structure and Performance in Networks of Practice.”

2002 Gunnar Westling, “Balancing Innovation and Control – The Role of Face-to-face Meetings in Complex Product Development Projects.”

1. Patrick Regnér, “Strategy Creation and Change in Complexity – Adaptive and

Creative Learning Dynamics in the Firm.” (Runner-up, *Igor Ansoff Award*,

Strategic Management Society 2000).

1. Niklas Arvidsson, “The Ignorant MNE – The Role of Perception Gaps in

Knowledge Management.”

1998 Jerker Denrell, “Essays on the Economic Effects of Vanity and Career

Concerns.”

**Early Formative Organizational duties**

1982‑1984 Participant in the South-East Asia Project at the Student Association of

SSE. Wrote and edited final report “Tema Sydostasien.”

1981 Translator and Official at the Lawyers' Conference of the International

Commission of Jurists at SSE.

1981 Organizer and Tour Conductor of study trip to Finland, in cooperation

with the Student Association and the Department of Economic Geography

at SSE.

1980‑1981 Chairman of the International Club and member of the International

Committee of the Student Association at SSE.

1980 Representative of the Student Association of SSE at the Association of Nordic

Students of Business Administration, Turku, Finland.

**Other Occupational Experience**

1982-1986 STS Alpresor AB; Local Manager and Tour Conductor for Swedish firm

arranging ski holidays in Engelberg, Switzerland (1986), and Badgastein,

Austria (1982-1986).

1982 Enka Marketing Import/Export A.S., Istanbul, Turkey; Trainee. Duties

included: Building trade links with international companies for the trading

company of a large Turkish industrial group. The aim was finding and creating

new opportunities for trading of a wide variety of products and services,

mainly with the Middle East.

1981 Scania France S.A., Paris, France; Trainee. Major duties included:

Analysis of SAAB‑Scania's French distribution network, including

monitoring of both independent dealers and new applicants for

dealerships. Analysis of the strategies of major competitors in Europe was

also a priority.

**Personal Information**

*Languages:* English, French, German, and Swedish.

Diploma in Business French, French Chamber of Commerce, Paris, 1981.