

Andreas Werr

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Education

- 1999; PhD Stockholm School of Economics
- 1994; Master of Science, Stockholm School of Economics

Academic Employment

- 2015- Head of Department of Management and Organization, Stockholm School of Economics
- 2011 Professor, Stockholm School of Economics
- 2004 Associate professor, Stockholm School of Economics
- 2000 Assistant professor, Stockholm School of Economics

Research Grants

- 2018-2021 Från mänsklig till robotiserad expertis (From human to robotized expertise) Forte: 3,2 MSkr (Project participant)
- 2013-2017 Quantification in HRM: A study of the practices and consequences of measuring individual employees. Jan Wallanders & Tom Hedelius Stiftelse, Tore Browaldhs Stiftelse: 1,46 MSkr (Project manager)
- 2013-2016 Kan man sätta siffror på medarbetare? En studie av kvantifiering i HRM och dess konsekvenser. Riksbanken Jubileumsfond. 2,8 MSkr (project manager)
- 2011-2013 Organisering, ledning och kommersialisering av kreativa processer. Sex fallstudier. Vinnova. 1,5 MSkr (project manager)
- 2011-2013 Mot en professionellare användning av professionella tjänster. Ragnar Söderberg Foundation. 2,6 MSkr (project participant).
- 2008-2011 HRM in Knowledge Intensive Firms – A critical studie of HR practice and knowledge work. 1,173 MSkr
- 2008-2011 Realizing Innovation Potential in the provision of integrated customer solutions. Vinnova MSkr 2,7
- 2008-2010 Knowledge integration in Professional Service Firms. Vinnova, MSkr 3
- 2001-2004 Do management consultants contribute to clients' learning? Vinnova. MSkr 1,8

Professional Services

- Co-Convenor of the subtheme Subtheme 8: “Digitalization and Artificial Intelligence: Reshaping Professional Service Firms, Professions, and Expert Work” at the EGOS conference 2020 in Hamburg (Digital conference)
- Chair of the research application evaluation panel Humanities and social sciences of the Academy of Finland, 2019
- Chairperson of the Board, Stockholm School of Economics Institute for Research. 2019 →
- Member of the jury for Oscar Sillén priset for the best PhD dissertation in business administration 2018 →
- Consulting Editor, *Journal of Professions and Organizations* 2019 →
- Member of the Jury of the Swedish association of management consultants consulting awards 2018.
- Member of the Jury for the Magnet Award (employer branding competition) 2017, 2018
- Member of the editorial board of the *Journal of Professions and Organizations* 2017→
- Organizer of the Said Business School Conference on Professional Service firms at the Stockholm School of Economics, Stockholm. July 2017
- Co-Convenor of the subtheme Subtheme 8: “Management, Occupations and Professions as Contested Terrains” at the EGOS conference 2017 in Copenhagen
- Member of the research application evaluation panel Humanities and social sciences of the Academy of Finland, 2017
- Member of the research application evaluation panel Humanities and social sciences of the Academy of Finland, 2016
- Expert evaluator of applications for planning grants at the Center for Global HRM, Gothenburg University 2016
- Chairman of the selection committee for “Årets HR forskning” (the HR research of the year) 2015 →
- Expert evaluator of applications for planning grants at the Center for Global HRM, Gothenburg University 2015
- Co-Convenor of the subtheme 17: “Expert Power and Management: The Role of Management and Occupations in Shaping Organizations, Institutions and Societies” at the EGOS conference 2016 in Naples
- Co-Convenor of the subtheme 41: “The Power of Management Experts in Organizations and Society” at the EGOS conference 2014 in Rotterdam
- Member of the editorial board of *Organization Studies* 2013 →
- ICMCI Academic Fellow 2013->
- Co-Convenor of the subtheme 33 “Management Occupations – exploring boundaries and knowledge flows” at the EGOS conference 2013 in Montreal
- Co-Convenor of the subtheme “Management Consulting – exploring the boundaries and alternatives” at the EGOS conference 2012 in Helsinki
- Co-Convenor of the subtheme “Management Innovators and Management Ideas” at the EGOS conference 2011 in Gothenburg
- Member of the organizing committee of the 5th International Conference on Management Consulting in Amsterdam (2011)
- Scholar in Residence, Management Consulting Division of the Academy of Management. 2010→2012
- Member of the selection committee for the 2009 Roland Calori Prize for the best article published in *Organization Studies* (2009)
- Member of the certification committee for CMC (Certified Management Consultant) in Sweden (2007→)
- Co-Convenor of the subtheme “The co-consumption of management ideas” at the EGOS conference 2008 in Amsterdam
- Member of the organizing committee of the 4th International Conference on Management Consulting in Wien (2009).

- Member of the organizing committee of the 3rd International Conference on Management Consulting at CBS, Copenhagen (2007).
- Member of the selection committee for the 2007 Roland Calori Prize for the best article published in *Organization Studies* (2007)
- Member of the Executive Committee of the Management Consulting Division of the Academy of Management, 2005/2006 Chair of the Division
- Associate Editor *Scandinavian Journal of Management* (2005→2012)
- Member of the Scientific Committee of *Revue Sciences de Gestion* (2005→)
- Member of the Editorial Board of *Service Business. An International Journal* (2007→)
- Ad hoc reviewer for *Organization Studies*, *Journal of Management Studies*, *Organization* and others

Oppositions, grading committees, assessment committees, etc.

2019

- Member of the grading committee for Johanna Pregmarks PhD thesis “Mastering Change Through Innovative Initiatives - Contextual Ambidexterity as a Process” Chalmers University of Technology.
- Member of grading committee for Rasmus Rahm’s PhD Thesis “Epistemologies of Entrepreneurship Education” Stockholm School of Economics.
- External examiner of Yikaalo Welu’s PhD thesis “Human capital as a process – learnings from an emerging economy” Addis Ababa University.

2018

- External evaluator for a position of Associate Professor in HRM/Organizational Psychology at Copenhagen Business School
- Member of grading committee for Enrico Fontanas PhD Thesis “Corporate Social Responsibility Sensemaking” Stockholm School of Economics.
- Member of the grading committee for Peter Markowski’s PhD Thesis “Collaboration Routines – A study of interdisciplinary healthcare” Stockholm Business School.

2017

- Member of grading committee for Christian Gadolins PhD Thesis “The logics of Healthcare – In quality improvement work” Handelshögskolan vid Göteborgs Universitet.

2016

- External evaluator regarding the promotion of Niklas Egels-Zandén to professor at Handelshögskolan at Gothenburg University
- Member of grading committee for Maria Carmela Annosi’s dissertation “Regulation and Self-regulation of team learning and innovation activities” KTH Royal institute of technology.
- Member of grading committee for Nurgül Özbeks dissertation “Entering a global play – Insights into Swedish Small Life science Firms’ Legitimation in International Networks”, Stockholm School of Economics.
- Member of grading committee for Adis Murtic dissertation “Soaking up knowledge”, Stockholm School of Economics.
- External evaluator (sakkunnig) for the promotion to Professor of Öystein Rennemo at Högskolan I Nord-Trøndelag.

2015

- External examiner (Rapporteur) of Lucie Noury's dissertation "Work life balance in consulting", ParisTech, Paris
- Opponent for Svjetlana Pantic-Dragisic's Licentiate thesis "Swift transition and knowledge cycling", Linköping University.
- Internal evaluator (sakkunnig) for the promotion to Associate professor (Docent) of Mats Tyrstrup at Stockholm School of Economics.

2014

- Member of grading committee for Anna Brattströms dissertation "Trust in a product development context", Stockholm School of Economics.
- Member of grading committee for Josefin Sporrongs dissertation "Selecting Architectural and Engineering Consultants. Municipal practices in Sweden", Chalmers University of Technology.
- Member of the Scientific Committee of the 5th International conference and doctoral consortium on the theme "Current Challenges in Organizational Change and Interventions" 11-13 June, 2014 Lyon, France, organized in partnership with the ISEOR Research Center (Magellan, IAE Lyon, University of Jean Moulin), the "Organization Development and Change" Division and the "Management Consulting" Division of the Academy of Management (USA)
- External evaluator (sakkunnig) for the promotion to Associate professor (Docent) of Wajda Wikhamn at Handelshögskolan vid Göteborgs universitet.

2013

- First Opponent, Mark Holst-Mikkelsen "Strategieksekvering i praxis – barrierer och muligheder". Copenhagen Business School.
- External evaluator (sakkunnig) for a position as assistant professor in HRM at Handelshögskolan vid Göteborgs universitet.
- Internal evaluator for the granting of tenure of Karl Wennberg at SSE
- External evaluator (sakkunnig) for the promotion to Professor of Tobias Fredberg at Chalmers University of Technology.
- Member of grading committee for Dan Paulin's dissertation "Knowledge Dissemination in Multinational Corporations", Chalmers University of Technology.

2012

- External evaluator (sakkunnig) for the position "Universitetslektor i Företagsekonomi med inriktning mot verskamhetsstyrning och organization" at Linköping University
- First external Opponent, Tale Skjølviks dissertation "Beyond the 'trusted advisor', BI, Norway
- Member of the Scientific Committee of the 4th international conference and doctoral consortium on Organization Development and Change, University Jean Moulin, Lyon, France, 5-6 June, 2012

2010

- Opponent Einar Iveroths dissertation "Leading IT enabled change inside Ericsson", Uppsala University
- External examiner, PhD Viva, Zilia Iskoujina "Knowledge Sharing in Virtual Organizations – the case of open source software communities", Durham Business School
- External examiner (sakkunnig) for an adjunct professorship at Chalmers Univeristy

2008

- Member of grading committee for Frida Pemers Dissertation "Framgång eller Fiasko, En studie av hur konsultprojekt värderas i klientorganisationer".

2006

- Pre-dissertation opposition (slutseminarieopponent) of Maria Elmquist PhD dissertation “Enabling double-loop innovation – prerequisites for innovation in complex NPD” Chalmers
- Pre-dissertation opposition (slutseminarieopponent) and member of grading Committee of Johan Alvehus PhD dissertation “Paragrafer och profit – om kunskapsarbetets oklarhet” Lund University
- Pre-dissertation opposition (slutseminarieopponent) Lasse Lychnell’s licentiate thesis. Stockholm School of Economics
- External examiner (sakkunnig) for an Associate professorship, KTH

2005

- Opponent of Ann Erlandssons PhD dissertation: ”Det följdriktiga flockbeteendet”, Växjö University

Supervision of PhD students and membership in supervising committees

- Alexandra Erling (Main supervisor)
- Jonathan Schunnesson (Main supervisor)
- Kajsa Asplund (Main supervisor, PhD 2018)
- Jonas Dahl, Handelshögskolan i Stockholm (Main supervisor)
- Ebba Laurin, Handelshögskolan i Stockholm (PhD 2017)
- Anna Yström, Chalmers tekniska högskola (PhD 2013)
- Elin Larsson, Handelshögskolan i Göteborg (PhD. 2015)
- Lovisa Näslund, Handelshögskolan i Stockholm (PhD 2012)
- Philip Runsten, Handelshögskolan i Stockholm (Main supervisor, PhD 2011)
- Love Börjesson, Mälardalens Högskola (PhD 2011)
- Peter Vaigur, Mälardalens Högskola (PhD 2014)
- Lasse Lychnell, Handelshögskolan i Stockholm (PhD 2010)
- Jörgen Hansson, Stockholms Universitet (PhD 2010)
- Markus Ejenäs, Handelshögskolan i Stockholm (PhD 2010)
- Frida Pemer, Handelshögskolan i Stockholm (PhD 2008)
- Håkan Linnarsson, Handelshögskolan i Stockholm (PhD 2005)
- Robert Sandberg, Handelshögskolan i Stockholm (PhD 2003)

Awards (selection)

- Winner of the Thomson South-Western Award for Outstanding Research Based Paper on Management Consulting, Academy of Management Meeting 2017 (with Markus Reihlen & Christoph Seckler)
- Winner of the Management Consulting Division best paper award, Academy of Management Meeting 2017 (with Markus Reihlen & Christoph Seckler)
- Winner of the Thomson South-Western Award for Outstanding Research Based Paper on Management Consulting, Academy of Management Meeting 2016 (with Frida Pemer & Love Börjesson)
- Winner of the Management Consulting Division best paper award, Academy of Management Meeting 2016 (with Frida Pemer & Love Börjesson)
- Awarded the 2011 “HR research of the year” award (utmärkelsen årets HR forskning) together with Annika Schilling & Philip Runsten.
- Winner of the Thomson South-Western Award for Outstanding Research Based Paper on Management Consulting, Academy of Management Meeting 2007 (with Jesper Blomberg & Jan Löwstedt)

- Winner of Best Paper award, 2nd International Conference on Management Consulting, Lausanne, June 2004
- Recipient of the Stockholm School of Economics Partner Program's research award 2003
- Winner of the William Jerome Arnold Meritorious Paper Award, Academy of Management, 1998 (with Torbjörn Stjernberg)
- Winner of the William Jerome Arnold Meritorious Paper Award, Academy of Management, 1996 (with Torbjörn Stjernberg & Peter Docherty)
- Winner of the "Cappelen Akademisk Forlag scholarship for excellent PhD project with a Nordic perspective" presented at the doctoral conference at the "Nordiska Företagsekonomiska Konferensen 1997" in Bodö

Publications (in selection)

Books & Special Issues

- Heusinkveld, S., Gabbioneta, C., Werr, A., & Sturdy, A. (2018) Forum: Management, professional occupations and knowledge as contested terrain. *Journal of Professions and Organizations* 5(3).
- Furusten S and Werr A (2017) (eds) *The organization of the expert society*. New York & London: Routledge.
- Runsten, P. & Werr, A. (2016) *Kunskapsintegration – Om kollektiv intelligens i organisationer*. Lund: Studentlitteratur. (Nominated HR book of the year 2016)
- Kaiser, S., Kozica, A. Swart, J. & Werr, A. (2015) Human Resource Management in Professional Service Firms. *Zeitschrift für Personalforschung (German Journal of Research in Human Resource Management)*, 29(2)
- Furusten, S. & Werr, A. (Eds) (2012) *Expertsamhällets organisering – Okunskapens Triumf?* Lund: Studentlitteratur.
- Reihlen, M. & Werr, A. (eds.) (2012). *Handbook of Research on Entrepreneurship in Professional Services*. Cheltenham: Edward Elgar Publishing
- Heusinkveld, S., Sturdy, A & Werr, A. (2011) The co-consumption of management ideas and practices. Part Special Issue. *Management Learning* 42(2)
- Buono, A, Sturdy, A., Werr, A. &. (2009) Management Consulting: Introducing the Client. Special issue *Scandinavian Journal of Management* 25:3.
- Furusten, S., & Werr, A. (Eds.) (2005) *Dealing with Confidence*. Copenhagen: Copenhagen Business School Press.
- Werr, A., Norén, M., & Bryskhe, H. 2000. *Baby Elephant Walk - Om nyskapande i etablerade strukturer*. Stockholm: IMIT.
- Werr, A. (1999). *The Language of Change. The roles of methods in the work of management consultants*. PhD thesis. Stockholm: EFI.

Journal articles (Peer reviewed):

- Pemer, F. Börjesson, L. & Werr, A. (2019). The role of chief executive tenure for public organizations' hiring of management consultants. *Governance*. 2019; 1–17. <https://doi.org/10.1111/gove.12422>
- Heusinkveld, S., Gabbioneta, C., Werr, A., & Sturdy, A. (2018). Professions and (new) management occupations as a contested terrain: Redefining jurisdictional claims. *Journal of Professions and Organization*, 5(3): 248-261. <https://doi.org/10.1093/jpo/joy015>
- Pemer, F., Sieweke, J. & Werr, A. (2018). The relationship between national culture and the use of professional services: Evidence from two cross-country studies. *Journal of Purchasing and Supply Management*, 24(4), 314-325. <https://doi.org/10.1016/j.pursup.2018.07.002>
- Dahl, J. & Werr, A. (2018) Att dela eller inte dela erfarenhet – det är frågan. *Socialmedicinsk tidskrift*. 95(2) pp. 182-191.

- Bolander, P. Werr, A. & van der Valk, W. (2018) Purchasing pension advisory services in Sweden – An interpretive investigation into service conceptions and supplier selection. *Industrial Marketing Management*, 71 pp. 108-122
- Bolander, P., Werr, A. & Asplund, K. (2017) The practice of talent management: A framework and typology. *Personnel Review*, 46(8) pp. 1523-1551.
- Kaiser, S., Kozica, A. Swart, J. & Werr, A. (2015) Human Resource Management in Professional Service Firms: Learning from a framework for research and practice. *Zeitschrift für Personalforschung (German Journal of Research in Human Resource Management)*, 29(2) pp. 77-101
- Ollila, S., Styhre, A. & Werr, A. (2015) Managing knowledge integration: Balancing professional and managerial logics in an engineering consulting firm. *Zeitschrift für Personalforschung (German Journal of Research in Human Resource Management)*, 29(2) pp. 131-148.
- Pemer, F., Sieweke, J., Werr, A., Birkner, S. and Mohe, M. (2014) 'The cultural embeddedness of professional service purchasing—A comparative study of German and Swedish companies'. *Journal of Purchasing and Supply Management*, 20 (4), 273-285.
- Pemer, F., Werr, A., & Bianchi, M. (2014) Purchasing professional services: A transaction cost view of the antecedents and consequences of purchasing formalization. *Industrial Marketing Management*, 43 (5), 840-849
- Werr, A & Strannegård, L (2014). Developing researching managers and relevant research - the “Executive Research Program.” *Innovations in Education and Teaching International*. 51(4) pp. 411-424. DOI:10.1080/14703297.2013.774140 .
- Werr, A. & Runsten, P. (2013) Understanding the role of representation in interorganizational knowledge integration - A case study of an IT outsourcing project. *The learning organization*. 20(2) pp. 118-133
- Pemer, F & Werr, A. (2013). The uncertain client of management consulting services? *International Studies of Management and Organization*. 43(3) pp. 22-40
- Werr, A. (2012). Konsulenter i endringsarbete – roller och bidrag. *Magma* 15(8) pp. 21-29
- Ejenäs, M. & Werr, A. (2011). Managing Internal Consulting Units - Challenges and Practices. *S.A.M Advanced Management Journal*. 76(2) pp. 14-22.
- Hellgren, B., Löwstedt, J. & Werr, A. (2011) The Reproduction of Efficiency Theory: The Construction of the AstraZeneca Merger in the Public Discourse. *International Journal of Business and Management* 6(5) pp. 16-27
- Heusinkveld, S., Sturdy, A & Werr, A. (2011) The co-consumption of management ideas and practices (introduction to special issue) *Management Learning* 42(2) pp.139-147.
- Schilling, A., Werr, A., Gand, S. & Sardas, J-C. (2012) Understanding professionals' reactions to strategic change – The role of threatened professional identities. *The Service Industries Journal*. 32:6
- Sturdy, A, Werr, A. & Buono, A. (2009). Editorial: The client in Management Consultancy Research: Mapping the territory. *Scandinavian Journal of Management* 25(3) pp. 247-252.
- Werr, A., Blomberg, J. & Löwstedt, J. (2009). Gaining External Knowledge - Boundaries in Managers' Knowledge Relations. *Journal of Knowledge Management*. 13:6 pp 448-463.
- Bäcklund, J. & Werr, A (2008) Constructing the Legitimate Buyer of management Consulting Services. *Journal of Organizational Change Management*. 21:6 pp. 758-772
- Werr, A. & Pemer, F. (2007). Purchasing management consulting services - From management autonomy to purchasing involvement. *Journal of Purchasing and Supply Management*, 13: 2 pp. 98-112
- Blomberg, J., Löwstedt, J., Werr, A. (2007). Boundary Constructions in Interorganizational Knowledge Relations. *Best paper proceedings, Academy of Management Meeting Philadelphia*
- Engwall, M., Kling, R., & Werr, A. (2005). Models in action: how management models are interpreted in new product development. *R&D Management*, 35(4): 427-439.
- Linnarsson, H. & Werr, A. (2004) Overcoming the Innovation – Alliance Paradox. A Case Study of an Explorative Alliance. *European Journal of Innovation Management* 7:1 pp.45 -55.
- Werr, A. & Stjernberg, T. (2003) “Exploring Management Consulting Firms as Knowledge Systems” *Organization Studies* 24:6 pp. 881-908

- Werr, A. & Styhre, A. (2003) Management consultants – friend or foe? Revisiting the consultant - client relationship. *International Studies of Management and Organization* 32:4 pp. 43-66.
- Sandberg, R. & Werr, A. (2003) Corporate Consulting for Customer Solutions. Meeting the Mission, Identity and Image Challenge. *MIT Sloan Management Review*, 44:3 pp. 59-66.
- Löwstedt, J., Tomicic, M., Werr, A., Schilling, A. (2003) Managing Differences In Post-Merger Integration: The Case of a Professional Service Firm. *Nordiska Organisations Studier*. 5:1 pp. 11-36
- Sandberg, R. & Werr, A. (2003) Corporate Consulting in Product Innovation: Overcoming the Barriers to Utilization. *European Journal of Innovation Management* 6:2
- Hellgren, B., Löwstedt, J., Puttonen, L., Tienari, J., Vaara, E., Werr, A. (2002). How Issues Become (Re)constructed in the Media: Discursive Practices in the AstraZeneca Merger. *British Journal of Management* 13:2 pp. 123-140
- Rogberg, M., & Werr, A. (2002). 'Förändringsledarskap i en modern värld - managementmodeller som resurser'. *Ledmotiv*, 3, 55-67.
- Berglund, J. & Werr, A. (2000) The Invincible Character of Management Consulting Rhetoric - How One Blends Incommensurates While Keeping them Apart. *Organization* 7:4 pp. 633-655
- Rogberg, M. & Werr, A. (2000). Om acceptansen av populära managementmodeller – en studie av införandet av BPR. *Nordiska Organisationsstudier* 2:1 pp. 107-128
- Werr, A. Stjernberg, T. & Docherty, P. (1997) The Functions of Methods of Change in Management Consulting. *Journal of Organizational Change Management*. 10(4) 288-307
- Werr (1995) Approaches, Methods and Tools of Change - A Literature Survey and Review. *Economic and Industrial Democracy*. 16 607-651

Book Reviews:

- Werr, A (2008). Book review: The Economics and Sociology of Management Consulting by Thomas Armbrüster. *Business History*.

Book chapters:

- Einola, K., & Werr, A. (2020). HRM i Akademin - byråkratiskt nonsense eller vägen till en bättre arbetsplats? [HRM in academia - bureaucratic nonsense or a path to a better working place?]. In M. Alvesson, & S. Sveningsson (Eds.), *Ledning och (sned)styrning i högre utbildning*. Lund: Studentlitteratur.
- Werr, A. & Walgenbach, P. (2019). Management Techniques. In Heusinkveld, S. Reay, T. Strang, D. & Sturdy, A. (eds). *The Oxford Handbook of Management Ideas*. Oxford: Oxford university press.
- Reihlen, M., Seckler, C. & Werr, A. (2018) Entrepreneurship and Professional Service Firms: The Team, the Firm, the Ecosystem, and the Field. In Saks, M. & Muzio, D. (eds). *Professions and Professional Service Firms: Private and Public Sector Enterprises in the Global Economy*. New York & London: Routledge.
- Berglund J, Stymne B and Werr A (2017) Higher Education in Management: The Case of Sweden. In: Dameron S and Durand T (eds) *The Future of Management Education: Volume 1: Challenges facing Business Schools around the World*. London: Palgrave Macmillan UK, 331-354.
- Asplund, K., Bolander, B. & Werr, A. (2017) Achieving Strategic Change through Performance Management: The Role of Identity Threat. In *Research in Organizational Change and Development*. Vol 25, pp. 249-284.
- Furusten S and Werr A (2017) Organizing in the contemporary expert society - organizers, organizing attempts and emerging orders. In: Furusten S and Werr A (eds) *The organization of the expert society*. New York & London: Routledge, 213-234.
- Kumra S and Werr A (2017) Organizing expertise in the professional service firm - meritocracy in theory and practice. In: Furusten S and Werr A (eds) *The organization of the expert society*. New York & London: Routledge, 185-198.
- Werr A and Schilling A (2017) Career factory and expert house - two development environments for experts. In: Furusten S and Werr A (eds) *The organization of the expert society*. New York & London: Routledge, 171-184.

- Alexius S, Furusten S and Werr A (2017) As flies around goodies - the rise of experts and services in the emerging field of CSR and sustainability. In: Furusten S and Werr A (eds) *The organization of the expert society*. New York & London: Routledge, 72-87.
- Furusten S and Werr A (2017) The Contemporary Expert Society. In: Furusten S and Werr A (eds) *The organization of the expert society*. New York & London: Routledge, 1-21.
- Reihlen, M. & Werr, A. (2016). Entrepreneurship and Professional Service Firms – A Literature Review. In: Empson, L., Muzio, D., Broschak, J. & Hinings, B. (eds.) *Oxford Handbook of Professional Service Firms*. Oxford: Oxford University Press.
- Bolander, P., Werr, A. & Klingvall, M. (2013) Olika förståelser, olika inköpsprocesser. En studie av hur organisationer köper pensionsförsäkringstjänster. I: Andersson, P., Axelsson, B. & Rosenqvist, C. (eds.). *Det mogna tjänstesamhällets förnyelse*. Lund: Studentlitteratur. Pp. 153-174.
- Furusten, S., Werr, A., Ardenfors, M. & Walter, S. (2013) CSR and the consultancy sector – what is offered, and by whom? In Jutterström, M. & Norberg, P. (Eds.). *CSR as a Management Idea – Ethics in Action*. Cheltenham, Edward Elgar. Pp. 75-93
- Bolander, P., Holmberg, I., Näslund, L. Vaigur, P. & Werr, A. (2013). Personalidén och tillväxtens utmaningar inom måltid, reklam och filmproduktion. In Stenström, E. & Strannegård, L. (eds.) *Kreative kapital – Om ledning och organisation i kulturella och kreativa näringar*. Stockholm: 8tto. Pp. 37-74.
- Schilling, A. & Werr, A. (2013). What is Professional Competence? A Study of Assessment Criteria in 8 Professional Service Sectors. In Bueno, A., de Caluwé, L. & Stoppelenburg, A. (eds.) *Exploring the Professional Identity of Management Consultants*. Greenwich, CT: Information Age Publishing pp. 17-50.
- Furusten, S. & Werr, A. (2012). Expertsamhällets organisering – okunskapens triumf? In Furusten, S. & Werr, A. (Eds) *Expertsamhällets organisering – Okunskapens Triumf?* Lund: Studentlitteratur. Pp 271-289.
- Werr, A. & Schilling, A. (2012). Karriärfabrik och experthus – två utvecklingsmiljöer för experter. In Furusten, S. & Werr, A. (Eds) *Expertsamhällets organisering – Okunskapens Triumf?* Lund: Studentlitteratur. Pp 215-232
- Alexius, S., Furusten, S. & Werr, A. (2012). Som flugor kring godsakerna – vad gör konsulter med CSR och hållbarhetsidén? In Furusten, S. & Werr, A. (Eds) *Expertsamhällets organisering – Okunskapens Triumf?* Lund: Studentlitteratur. Pp 107-128
- Furusten, S. & Werr, A. (2012) Det framväxande nya expertsamhället. In Furusten, S. & Werr, A. (Eds) *Expertsamhällets organisering – Okunskapens Triumf?* Lund: Studentlitteratur. Pp 15-26
- Werr, A., Runsten, P. & Kamél, E. (2012). Så kan vi skapa kollektiv förmåga i projekt. In Bonnier handbok i Projektledning. Stockholm: Bonnier.
- Reihlen, M. & Werr, A. (2012). Towards a multi-level approach to studying entrepreneurship in professional services. In M. Reihlen & A. Werr (Eds.), *Handbook of Research on Entrepreneurship in Professional Services*. Cheltenham: Edward Elgar. Pp. 3-22
- Werr, A. (2012). Knowledge Integration as Heedful Interrelating – Towards a Behavioral Approach to Knowledge Management in Professional Service Firms. In M. Reihlen & A. Werr (Eds.), *Handbook of Research on Entrepreneurship in Professional Services*. Cheltenham: Edward Elgar. Pp. 23-41
- Werr, A. (2012) Knowledge Management and Management Consulting. In Clark, T. & Kipping, M. (eds). *The Oxford Handbook of Management Consulting*. Oxford: Oxford University Press. Pp. 247-266
- Södergren, B. & Werr, A. (2011). Att leda och organisera för kunskap. Vad kan vi lära av kunskapsintensiv tjänsteverksamhet? In Hamberg Lagström, K., Lavén, F., Remneland Wikhamn, B. & Walter, L. (Eds). *Ringar på vattnet. En vänbok till Torbjörn Stjernberg*. Göteborg: BAS. Pp. 101-118.
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- Werr, A. Perner, F. Skjölsvik, T. Breunig, K. J., Swart, J. (2018) From professional to artificial knowledge – Digitalization and the professional service firm. AOM Specialized Conference on Big Data and Managing in a Digital Economy. Surrey.
- Werr, A. & Bolander, P. (2017) Talent management – the emergence of a new management occupation? Paper presented at the 2017 EGOS conference, Copenhagen. Subtheme 8: Management, Occupations and Professions as Contested Terrains.
- Reihlen, M., Seckler, C. & Werr, A. (2017) Entrepreneurial Ecosystems: A Conceptual Framework for the Professional Service Field. Paper presented at the Academy of Management meeting, Atlanta.
- Published in the best paper proceedings;
 - Awarded the Thomson South-Western Award for Outstanding Research Based Paper on Management Consulting.
 - Awarded the Management Consulting Division best paper award
- Bolander, P. Werr, A. & Asplund, K. (2016) Emotions in Elite identity work – young talents and the pressure to perform. Paper presented at the Academy of Management meeting, Anaheim.
- Perner, F. Werr, A. & Börjesson, L. (2016). Government agencies’ hiring of management consultants in Sweden – an explorative study. Paper presented at the Academy of Management meeting, Anaheim.
- Published in the best paper proceedings
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- Kumra, S. & Werr, A. (2014) Do you believe in merit? Exploring how professionals deal with tensions between meritocratic ideals and non-meritocratic performance management practices. Paper presented at the 2014 EGOS Colloquium, Rotterdam
- Furusten, S. & Werr, A. (2014) Organizing expertise; promoting ignorance? Paper presented at the 2014 EGOS Colloquium, Rotterdam
- Perner, F., Börjesson, L. & Werr, A. (2014) Government agencies’ use of management consulting services in Sweden – an explorative study. Paper presented at the Novak Druce Annual PSF Conference 2014 in Washington
- Bolander, P., Werr, A. & Kligvall, M. (2013) Making sense of management experts - How managers deal with identity challenges created by external management expertise. Paper presented at the 2013 EGOS colloquium, Sub theme 33 Management Occupations: Exploring Boundaries and Knowledge Flows.
- Runsten, P. & Werr, A. (2013) Understanding performance in professional work groups - task representation as a mediator of the relationship between transactive memory systems and performance. Novak Druce Conference on Professional Service Firms, Oxford
- Perner, F., Sieweke, J. & Werr, A. (2012) The influence of national culture on the use of management consultants. Paper presented at the Academy of Management Meeting. Boston, August
- Schilling, A & Werr, A (2012) “It’s who you are, not what you know” Conceptualizations of the Ideal Professional in four professional Service contexts. Paper presented at the Academy of Management Meeting. Boston, August.

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