

CV Date November 2018.

NAME: Magnus Johannesson

BORN: December 9, 1964 in Eksjö, Sweden

ADDRESS: Department of Economics, Stockholm School of Economics, Box 6501, SE-113 83 Stockholm, Sweden

EDUCATION

BA in Economics, Linköping University, 1989

PhD in Health Economics, Linköping University, 1991

POSITIONS

Assistant Professor, Department of Economics, Stockholm School of Economics, 1992-94

Associate Professor, Department of Economics, Stockholm School of Economics, 1994-2006

Professor, Department of Economics, Stockholm School of Economics, 2006-

Head of Department of Economics, Stockholm School of Economics, 2011-2014

VISITING AND SECONDARY POSITIONS

Visiting Assistant Professor, Department of Health Policy and Management, Harvard University School of Public Health, 1992-93.

Adjunct Assistant Professor, Department of Health Policy and Management, Harvard University School of Public Health, 1993-1996.

Adjunct Associate Professor, Department of Health Policy and Management, Harvard University School of Public Health, 1996-1999.

Visiting Professor, Department of Management and Engineering, Linköping University, 2010-

AWARDS

1992 Fulbright award ("Research Scholar")

2012 Member of the Royal Swedish Academy of Sciences (KVA)

2015 The Söderberg Prize in Economic Sciences

2016-2017 Ragnar Söderberg Research Professorship

SUPERVISION OF PhDs (principal advisor): Mats Ekelund (2001), Björn Persson (2001), Erik Grönqvist (2004), Sophie Langenskiöld (2006), Anna Breman (2006), Björn Tyrefors (2007), Ola Granström (2008), Olga Lazareva (2009), Johan Almenberg (2009), Anna Dreber (2009), Sebastian Eriksson Giwa (2009), Erik Mohlin (2010), Ronny Freier (2011), Eva Ranehill (2011), Björn Wallace (2011), Mark Bernard (2012), Abel Schumann (2013), Arna Vardardottir (2014), Anna Sandberg (2014), Karin Hederö Eriksson (2014), Gustaf Lundgren (2017)

PUBLICATIONS IN INTERNATIONAL SCIENTIFIC JOURNALS:

Forsell E, Viganola D, Pfeiffer T, Almenberg J, Wilson B, Chen Y, Nosek BA, Johannesson M, Dreber A. Predicting replication outcomes in the Many Labs 2 study. *Journal of Economic Psychology*, in press.

Viganola D, Eitan O, Inbar Y, Dreber A, Johannesson M, Pfeiffer T, Thau S, Uhlmann EL. Data descriptor: datasets from a research project examining the role of politics in social psychological research. *Scientific Data* 2018;5:180236.

Camerer CF, Dreber A, Holzmeister F, Ho T-H, Huber J, Johannesson M, Kirchler M, Nave G, Nosek BA, Pfeiffer T, Altmejd A, Buttrick N, Chan T, Chen Y, Forsell E, Gampa A, Heikensten E, Hummer L, Imai T, Isaksson S, Manfredi D, Rose J, Wagenmakers E-J, Wu H. Evaluating the replicability of social science experiments in *Nature* and *Science* between 2010 and 2015. *Nature Human Behaviour* 2018;2:637-644.

Lee JJ, et al. Gene discovery and polygenic prediction from a genome-wide association study of educational attainment in 1.1 million individuals. *Nature Genetics* 2018;50:1112-1121.

Eitan O, Viganola D, Inbar Y, Dreber A, Johannesson M, Pfeiffer T, Thau S, Uhlmann EL. Is research in social psychology politically biased? Systematic empirical tests and a forecasting survey to address the controversy. *Journal of Experimental Social Psychology* 2018;79:188-199.

Silberzahn R, et al. Many analysts, one dataset: making transparent how variations in analytical choices affect results. *Advances in Methods and Practices in Psychological Science* 2018;1:337-356.

Ranehill E, Zethraeus N, Blomberg L, von Schoultz B, Lindén Hirschberg A, Johannesson M, Dreber A. Hormonal contraceptives do not impact economic preferences: evidence from a randomized trial. *Management Science* 2018;64:4515-4532.

Born A, van Eck P, Johannesson M. An experimental investigation of election promises. *Political Psychology* 2018;39:685-705.

Benjamin DJ, et al. Redefine statistical significance. *Nature Human Behaviour* 2018;2:6-10.

Turley P, Walters RK, Maghzian O, Okbay A, Lee JJ, Fontana MA, Nguyen-Viet TA, Wedow R, Zacher M, Furlotte NA, Magnusson P, Oskarsson S, Johannesson M, Visscher PM, Laibson D, Cesarini D, Neale BM, Benjamin DJ. Multi-trait analysis of genome-wide association summary statistics using MTAG. *Nature Genetics* 2018;50:229-237.

Karlsson Linnér R, et al. An epigenome-wide association study meta-analysis of educational attainment. *Molecular Psychiatry* 2017;22:1680-1690.

de Vlaming R, Okbay A, Rietveld CA, Johannesson M, Magnusson PKE, Uitterlinden AG, van Rooij FJA, Hofman A, Groenen PJF, Thurik AR, Koellinger PD. Meta-GWAS accuracy and power (MetaGAP) calculator shows that hiding heritability is partially due to imperfect genetic correlations across studies. *PLOS Genetics* 2017;13(1):e1006495.

Robinson MR, English G, Moser G, Lloyd-Jones LR, Triplett MA, Zhu Z, Nolte IM, van Vliet-Ostaptchouk JV, Snieder H, The Lifelines Cohort Study, Esko T, Milani L, Mägi R, Metspalu A, Magnusson PKE, Pedersen NL, Ingelsson E, Johannesson M, Yang J, Cesarini D, Visscher PM. Genotype covariate interaction effects and the heritability of adult body mass index. *Nature Genetics* 2017;49:1174-1181.

Beauchamp JP, Cesarini D, Johannesson M. The psychometric and empirical properties of measures of risk preferences. *Journal of Risk and Uncertainty* 2017;54:203-237.

Kirchler M, Andersson D, Bonn C, Johannesson M, Sorensen EO, Stefan M, Tinghög G, Västfjäll D. The effect of fast and slow decisions on risk taking. *Journal of Risk and Uncertainty* 2017;54:37-59.

Sniekers S, Stringer S, Watanabe K, Jansen PR, Coleman JRI, Krapohl E, Taskesen E, Hammerschlag AR, Okbay A, Zabaneh D, Amin N, Breen G, Cesarini D, Chabris CF, Iacono WG, Ikram MA, Johannesson M, Koellinger P, Lee JJ, Magnusson PKE, McGue M, Miller MB, Ollier WER, Payton A, Pendleton N, Plomin R, Rietveld CA, Tiemeier H, van Duijn CM, Posthuma D. Genome-wide association meta-analysis of 78,308 individuals identifies new loci and genes influencing human intelligence. *Nature Genetics* 2017;49:1107-1112.

Zethraeus N, Dreber A, Ranehill E, Blomberg L, Labrie F, von Schoultz B, Johannesson M, Lindén Hirschberg A. A first-choice combined oral contraceptive influences general well-being in healthy women: a double-blind, randomized, placebo-controlled trial. *Fertility and Sterility* 2017;107:1238-1245.

Bouwmeester S, et al. Registered Replication Report: Rand, Greene, and Nowak (2012). *Perspectives on Psychological Science* 2017;12:527-542.

Oskarsson S, Dinesen PT, Dawes CT, Johannesson M, Magnusson PKE. Education and social trust: testing a causal hypothesis using the discordant twin design. *Political Psychology* 2017;38:515-531.

Andersson O, Miettinen T, Hytönen K, Johannesson M, Stephan U. Subliminal influence on generosity. *Experimental Economics* 2017;20:531-555.

Amini M, Ekström M, Ellingsen T, Johannesson M, Strömsten F. Does gender diversity promote non-conformity? *Management Science* 2017;63:1085-1096.

Barban N, et al. Genome-wide analysis identifies 12 loci influencing human reproductive behavior. *Nature Genetics* 2016;48:1462-1472.

Tinghög G, Andersson D, Bonn C, Johannesson M, Kirchler M, Koppel L, Västfjäll D. Intuition and moral decision-making: the effect of time pressure and cognitive load on moral judgment and altruistic behavior. *PLoS ONE* 2016;11(10):e0164012.

Zethraeus N, Dreber A, Ranehill E, Blomberg L, Labrie F, von Schoultz B, Johannesson M, Lindén Hirschberg A. Combined oral contraceptives and sexual function in women: a double-blind, randomized, placebo-controlled trial. *Journal of Clinical Endocrinology & Metabolism* 2016;101:4046-4053.

Weiss A, et al. Personality polygenes, positive affect, and life satisfaction. *Twin Research and Human Genetics* 2016;19:407-417.

Dinesen PT, Dawes CT, Johannesson M, Klemmensen R, Magnusson P, Norgaard AS, Petersen I, Oskarsson S. Estimating the impact of education on political participation: evidence from monozygotic twins in the United States, Denmark and Sweden. *Political Behavior* 2016;38:579-601.

Okbay A, et al. Genome-wide association study identifies 74 loci associated with educational attainment. *Nature* 2016;533:539-542.

Okbay A, et al. Genetic variants associated with subjective well-being, depressive symptoms, and neuroticism identified through genome-wide analyses. *Nature Genetics* 2016;48:624-633.

Eyting M, Hosemann A, Johannesson M. Can monetary incentives increase organ donations? *Economics Letters* 2016;142:56-58.

Camerer CF, Dreber A, Forsell E, Ho TH, Huber J, Johannesson M, Kirchler M, Almenberg J, Altmejd A, Chan T, Heikensten E, Holzmeister F, Imai T, Isaksson S, Nave G, Pfeiffer T, Raza M, Wu H. Evaluating replicability of laboratory experiments in economics. *Science* 2016;351:1433-1436.

Sun S, Chen J, Johannesson M, Kind P, Burström K. Subjective well-being and its association with subjective health status, age, sex, region, and socio-economic characteristics in a Chinese population study. *Journal of Happiness Studies* 2016;17:833-873.

Dreber A, Pfeiffer T, Almenberg J, Isaksson S, Wilsson B, Chen Y, Nosek BA, Johannesson M. Using prediction markets to estimate the reproducibility of scientific research. *Proceedings of the National Academy of Sciences* 2015;112:15343-15347.

Open Science Collaboration. Estimating the reproducibility of psychological science. *Science* 2015;349:aac4716.

Munafò MR, Pfeiffer T, Altmejd A, Heikensten E, Almenberg J, Bird A, Chen Y, Wilsson B, Johannesson M, Dreber A. Using prediction markets to forecast research evaluations. *Royal Society Open Science* 2015;2:150287.

Power RA, Steinberg S, Bjornsdottir G, Rietveld CA, Abdellaoui A, Nivard NM, Johannesson M, Galesloot TE, Hottenga JJ, Willemsen G, Cesarini D, Benjamin DJ, Magnusson PKE, Ullén F, Tiemeier H, Hofman A, van Rooij FJA, Walters GB, Sigurdsson E, Thorgeirsson TE, Ingason A, Helgason A, Kong A, Kiemeny LA, Koellinger P, Boomsma DI, Gudbjartsson D, Stefansson H, Stefansson K. Polygenic risk scores for schizophrenia and bipolar disorder predict creativity. *Nature Neuroscience* 2015;18:953-955.

Joshi PK, et al. Directional dominance on stature and cognition in diverse human populations. *Nature* 2015;523:459-462.

Tyrefors Hinnerich B, Höglin E, Johannesson M. Discrimination against students with foreign backgrounds: evidence from grading in Swedish public high schools. *Education Economics* 2015;23:660-676.

Dumanski JP, Rasi C, Lönn M, Davies H, Ingelsson M, Giedraitis V, Lannfelt L, Magnusson PKE, Lindgren CM, Morris AP, Cesarini D, Johannesson M, Jansson ET, Lind L, Pedersen NL, Ingelsson E, Forsberg LA. Smoking is associated with mosaic loss of chromosome Y. *Science* 2015;347:81-83.

Ranehill E, Dreber A, Johannesson M, Leiberg S, Sul S, Weber R. Assessing the robustness of power posing: no effect on hormones and risk tolerance in a large sample of men and women. *Psychological Science* 2015;26:653-656.

Oskarsson S, Cesarini D, Dawes C, Fowler JH, Johannesson M, Magnusson PKE, Teorell J. Linking genes and political orientations: testing the cognitive ability as mediator hypothesis. *Political Psychology* 2015;36:649-665.

Rietveld CA, et al. Replicability and robustness of GWAS for behavioral traits. *Psychological Science* 2014;25:1975-1986.

Rietveld CA, et al. Common genetic variants associated with cognitive performance identified using proxy-phenotype method. *Proceedings of the National Academy of Sciences* 2014;11:13790-13794.

Dawes C, Cesarini D, Fowler JH, Johannesson M, Magnusson PKE, Oskarsson S. The relationship between genes, psychological traits, and political participation. *American Journal of Political Science* 2014;58:888-903

Cesarini D, Johannesson M, Oskarsson S. Pre-birth factors, post-birth factors and voting: evidence from Swedish adoption data. *American Political Science Review* 2014;108:71-87.

Sandewall Ö, Cesarini D, Johannesson M. The co-twin methodology and returns to schooling: testing a critical assumption. *Labour Economics* 2014;26:1-10.

Hatemi PK, Medland SE, Klemmensen R, Oskarsson S, Littvay L, Dawes CT, Verhulst B, McDermott R, Norgaard AS, Klofstad CA, Christensen K, Johannesson M, Magnusson PKE,

Eaves LJ, Martin NG. Genetic influences on political ideologies: twin analyses of 19 measures of political ideologies from five democracies and genome-wide findings from three populations. *Behavior Genetics* 2014;44:282-294.

Burström K, Sun S, Gerdtham U-G, Henriksson M, Johannesson M, Levin L-Å, Zethraeus N. Swedish experience-based value sets for EQ-5D health states. *Quality of Life Research* 2014;23:431-442.

Stephens SH, et al. Distinct loci in the CHR1A5/CHR1A3/CHR1B4 gene cluster are associated with onset of regular smoking. *Genetic Epidemiology* 2013;37:846-859.

Loewen PJ, Dawes CT, Mazar N, Johannesson M, Koellinger P, Magnusson PKE. The heritability of moral standards for everyday dishonesty. *Journal of Economic Behavior and Organization* 2013;93:363-366.

Rietveld CA, et al. GWAS of 126,559 individuals identifies genetic variants associated with educational attainment. *Science* 2013;340:1467-1471.

Tinghög G, Andersson D, Bonn C, Böttiger H, Josephson C, Lundgren G, Västfjäll D, Kirchler M, Johannesson M. Intuition and cooperation reconsidered. *Nature* 2013;498:E1-E2.

Rietveld CA, Cesarini D, Benjamin DJ, Koellinger PD, De Neve J-M, Tiemeier H, Johannesson M, Magnusson PKE, Pedersen NL, Krueger RF, Bartels M. Molecular genetics and subjective well-being. *Proceedings of the National Academy of Sciences* 2013;110:9692-9697.

Dreber A, Ellingsen T, Johannesson M, Rand DG. Do people care about social context? Framing effects in dictator games. *Experimental Economics* 2013;16:349-371.

Van der Loos MJHM, et al. The molecular genetic architecture of self-employment. *PLoS ONE* 2013;8(4):e60542.

Ellingsen T, Johannesson M, Möllerström J, Munkhammar S. Gender differences in social framing effects. *Economics Letters* 2013;118:470-472.

Magnusson PKE, Almqvist C, Rahman I, Ganna A, Viktorin A, Walum H, Halldner L, Lundström S, Ullén F, Långström N, Larsson H, Nyman A, Gumpert CH, Råstam M, Anckarsäter H, Chantingius S, Johannesson M, Ingelsson E, Klareskog L, de Faire U, Pedersen NL, Lichtenstein P. The Swedish Twin Registry: establishment of a biobank and other recent developments. *Twin Research and Human Genetics* 2013;16:317-329.

Mosing MA, Pedersen NL, Cesarini D, Johannesson M, Magnusson PKE, Nakamura J, Madison G, Ullén F. Genetic and environmental influences on the relationship between flow proneness, locus of control and behavioral inhibition. *PLoS ONE* 2012;7(11):e47958.

Ellingsen T, Johannesson M, Möllerström J, Munkhammar S. Social framing effects: preferences or beliefs? *Games and Economic Behavior* 2012;76:117-130.

Eklund A, Andersson M, Josephson C, Johannesson M, Knutsson H. Does parametric fMRI analysis with SPM yield valid results? An empirical study of 1484 rest datasets. *NeuroImage* 2012;61:565-578.

Benjamin DJ, Cesarini D, Chabris CF, Glaeser E, Laibson DI, Gudnason V, Harris TB, Launer LJ, Purcell S, Smith AV, Johannesson M, Beauchamp JP, Christakis NA, Atwood C, Herbert B, Freese J, Hauser RM, Hauser TS, Magnusson P, Grankvist A, Hultman C. The promise and pitfalls of geneconomics. *Annual Review of Economics* 2012;4:627-662.

Chabris CF, Hebert BM, Benjamin DJ, Beauchamp J, Cesarini D, van der Loos M, Johannesson M, Magnusson PKE, Lichtenstein P, Atwood CS, Freese J, Hauser TS, Hauser RM, Christakis N, Laibson D. Most reported genetic associations with general intelligence are probably false positives. *Psychological Science* 2012;23:1314-1323.

Oskarsson S, Dawes C, Johannesson M, Magnusson PKE. The genetic origins of the relationship between psychological traits and social trust. *Twin Research and Human Genetics* 2012;15:21-33.

Benjamin DJ, Cesarini D, van der Loos MJHM, Dawes CT, Koellinger PD, Magnusson PKE, Chabris CF, Conley D, Laibson D, Johannesson M, Visscher PM. The genetic architecture of economic and political preferences. *Proceedings of the National Academy of Sciences* 2012;109:8026-8031.

Cesarini D, Johannesson M, Magnusson PKE, Wallace B. The behavioral genetics of behavioral anomalies. *Management Science* 2012;58:21-34.

Beauchamp JP, Cesarini D, Johannesson M, van der Loos MJHM, Koellinger PD, Groenen PJF, Fowler JH, Rosenquist JN, Thurik AR, Christakis NA. Molecular genetics and economics. *Journal of Economic Perspectives* 2011;25(4):57-82.

Ellingsen T, Johannesson M. Conspicuous generosity. *Journal of Public Economics* 2011;95:1131-1143.

Gospic K, Mohlin E, Fransson P, Petrovic P, Johannesson M, Ingvar M. Limbic justice: amygdala involvement in immediate rejection in the ultimatum game. *PLoS Biology* 2011;9(5),e1001054.

Tyrefors Hinnerich B, Höglin E, Johannesson M. Are boys discriminated in Swedish high schools? *Economics of Education Review* 2011;30:682-690.

Sun S, Chen J, Johannesson M, Kind P, Xu L, Zhang Y, Burström K. Regional differences in health status in China: population health-related quality of life results from the National Health Services Survey 2008. *Health & Place* 2011;17:671-680.

Sun S, Chen J, Johannesson M, Kind P, Xu L, Zhang Y, Burström K. Population health status in China: EQ-5D results, by age, sex and socio-economic status, from the National Health Services Survey 2008. *Quality of Life Research* 2011;20:309-320.

Kocoska-Maras L, Zethraeus N, Flöter Rådestad A, Ellingsen T, von Schoultz B, Johannesson M, Lindén Hirschberg A. A randomized trial of the effect of testosterone and estrogen on verbal fluency, verbal memory, and spatial ability in healthy postmenopausal women. *Fertility and Sterility* 2011;95:152-157.

Beauchamp JP, Cesarini D, Johannesson M, Lindqvist E, Apicella C. On the sources of the height-intelligence correlation: new insights from a bivariate ACE model with assortative mating. *Behavioral Genetics* 2011;41:242-252.

Johannesson M, Östling R, Ranehill E. The effect of competition on physical activity: a randomized trial. *B.E. Journal of Economic Analysis & policy* 2010;10(1): article 91.

Apicella CL, Cesarini D, Johannesson M, Dawes CT, Lichtenstein P, Wallace B, Beauchamp J, Westberg L. No association between oxytocin receptor (OXTR) gene polymorphisms and experimentally elicited social preferences. *PLoS ONE* 2010;5(6):e11153.

Bergman O, Ellingsen T, Johannesson M, Svensson C. Anchoring and cognitive ability. *Economics Letters* 2010;107:66-68.

Cesarini D, Johannesson M, Lichtenstein P, Sandewall Ö, Wallace B. Genetic variation in financial decision making. *Journal of Finance* 2010;65:1725-1754.

Ellingsen T, Johannesson M, Tjøtta S, Torsvik G. Testing Guilt Aversion. *Games and Economic Behavior* 2010;68:95-107.

Ellingsen T, Johannesson M. Time is not money. *Journal of Economic Behavior and Organization* 2009;72:96-102.

Burnham TC, Cesarini D, Johannesson M, Lichtenstein P, Wallace B. Higher cognitive ability is associated with lower entries in a p-beauty contest. *Journal of Economic Behavior and Organization* 2009;72:171-175.

Lindahl T, Johannesson M. Bargaining over a common good with private information. *Scandinavian Journal of Economics* 2009;111:547-565.

Cesarini D, Dawes CT, Johannesson M, Lichtenstein P, Wallace B. Experimental game theory and behavior genetics. *Annals of the New York Academy of Sciences* 2009;1167:66-75.

Cesarini D, Dawes CT, Johannesson M, Lichtenstein P, Wallace B. Genetic variation in preferences for giving and risk-taking. *Quarterly Journal of Economics* 2009;124:809-842.

Blomquist GC, Blumenschein K, Johannesson M. Eliciting willingness to pay without bias using follow-up certainty statements: comparisons between probably/definitely and a 10-point certainty scale. *Environmental and Resource Economics* 2009;43:473-502..

Cesarini D, Johannesson M, Lichtenstein P, Wallace B. Heritability of overconfidence. *Journal of the European Economic Association* 2009;7:617-627.

Zethraeus N, Kocoska-Maras L, Ellingsen T, von Schoultz B, Lindén Hirschberg A, Johannesson M. A randomized trial of the effect of estrogen and testosterone on economic behavior. *Proceedings of the National Academy of Sciences* 2009;106:6535-6538.

Lundquist T, Ellingsen T, Gribbe E, Johannesson M. The aversion to lying. *Journal of Economic Behavior and Organization* 2009;70:81-92.

Ellingsen T, Johannesson M, Lilja J, Zetterqvist H. Trust and truth. *Economic Journal* 2009;119:252-276.

Ellingsen T, Johannesson M. Pride and prejudice: the human side of incentive theory. *American Economic Review* 2008;98:990-1008.

Mellström C, Johannesson M. Crowding out in blood donation: was Titmuss right? *Journal of the European Economic Association* 2008;6:845-863.

Cesarini D, Dawes CT, Fowler JH, Johannesson M, Lichtenstein P, Wallace B. Heritability of cooperative behavior in the trust game. *Proceedings of the National Academy of Sciences* 2008;105:3721-3726.

Ellingsen T, Johannesson M. Anticipated verbal feedback induces altruistic behavior. *Evolution and Human Behavior* 2008;29:100-105.

Dreber A, Johannesson M. Gender differences in deception. *Economics Letters* 2008;99:197-199.

Mohlin E, Johannesson M. Communication: content or relationship? *Journal of Economic Behavior and Organization* 2008;65:409-419.

Blumenschein K, Blomquist GC, Johannesson M, Horn N, Freeman P. Eliciting willingness to pay without bias: evidence from a field experiment. *Economic Journal* 2008;118:114-137.

Ellingsen T, Johannesson M. Paying respect. *Journal of Economic Perspectives* 2007(Fall);21:135-149.

Burström K, Johannesson M, Rehnberg C. Deteriorating health status in Stockholm 1998 to 2002: results from repeated population surveys using the EQ-5D. *Quality of Life Research* 2007;16:1547-1553.

Wallace B, Cesarini D, Lichtenstein P, Johannesson M. Heritability of ultimatum game responder behavior. *Proceedings of the National Academy of Sciences* 2007;104:15631-15634.

Jacobsson F, Johannesson M, Borgquist L. Is altruism paternalistic? *Economic Journal* 2007;117:761-781.

Broberg T, Ellingsen T, Johannesson M. Is generosity involuntary? *Economics Letters* 2007;94:32-37.

Cesarini D, Sandewall Ö, Johannesson M. Confidence interval estimation tasks and the economics of overconfidence. *Journal of Economic Behavior and Organization* 2006;61:453-470.

- Domeij D, Johannesson M. Consumption and health. *Contributions to Macroeconomics* 2006;6(1):article 6.
- Burström K, Johannesson M, Diderichsen F. A comparison of individual and social time trade-off values for health states in the general population. *Health Policy* 2006;76:359-370.
- Burström K, Johannesson M, Diderichsen F. Increasing socio-economic inequalities in life expectancy and QALYs in Sweden 1980-1997. *Health Economics* 2005;14:831-850.
- Ellingsen T, Johannesson M. Does impartial deliberation breed fair behavior? An experimental test. *Rationality and Society* 2005;17:116-136.
- Ellingsen T, Johannesson M. Sunk costs and fairness in incomplete information bargaining. *Games and Economic Behavior* 2005;50:155-177.
- Gerdtham U-G, Johannesson M. Business cycles and mortality: results from Swedish micro data. *Social Science and Medicine* 2005;60:205-218.
- Ellingsen T, Johannesson M. Is there a hold-up problem? *Scandinavian Journal of Economics* 2004;106:475-494.
- Ellingsen T, Johannesson M. Promises, threats and fairness. *Economic Journal* 2004;114:397-420.
- Gerdtham U-G, Johannesson M. Absolute income, relative income, income inequality and mortality. *Journal of Human Resources* 2004;39:228-247.
- Kartman B, Gatz G, Johannesson M. Health state utilities in gastroesophageal reflux disease patients with heartburn: a study in Germany and Sweden. *Medical Decision Making* 2004;24:40-52.
- Burström K, Johannesson M, Diderichsen F. The value of the change in health in Sweden 1980/81 to 1996/97. *Health Economics* 2003;12:637-654.
- Gerdtham U-G, Johannesson M. A note on the effect of unemployment on mortality. *Journal of Health Economics* 2003;22:505-518.
- Zethraeus N, Johannesson M, Jönsson B, Löthgren M, Tambour M. Advantages of using the net-benefit approach for analysing uncertainty in economic evaluation studies. *Pharmacoeconomics* 2003;21:39-48.
- Weinstein MC, O'Brien B, Hornberger J, Jackson J, Johannesson M, McCabe C, Luce BR. Principles of good practice for decision analytic modelling in health care evaluation: Report of the ISPOR Task Force on Good Research Practices-Modeling Studies. *Value in Health* 2003;6:9-17.
- Clarke PM, Gerdtham U-G, Johannesson M, Binglefors K, Smith L. On the measurement of relative and absolute income-related health inequality. *Social Science and Medicine* 2002;55:1923-1928.

Gerdtham U-G, Johannesson M. Do life-saving regulations save lives? *Journal of Risk and Uncertainty* 2002;24:231-249.

Zillich AJ, Blumenschein K, Johannesson M, Freeman P. Assessment of the relationship between measures of disease severity, quality of life, and willingness to pay in asthma. *Pharmacoeconomics* 2002;20:257-265.

Gerdtham U-G, Johannesson M. The relationship between happiness, health and socioeconomic factors: results based on Swedish micro data. *Journal of Socio-Economics* 2001;30:553-557.

Burström K, Johannesson M, Diderichsen F. Swedish population health-related quality of life results using the EQ-5D. *Quality of Life Research* 2001;10:621-635.

Johannesson M. Should we aggregate relative or absolute changes in QALYs? *Health Economics* 2001;10:573-577.

Johannesson M. At what coronary risk level is it cost-effective to initiate cholesterol lowering drug treatment in primary prevention? *European Heart Journal* 2001;22:919-925.

Bleichrodt H, Johannesson M. Time preference for health: a test of stationarity versus decreasing timing aversion. *Journal of Mathematical Psychology* 2001;45:265-282.

Blumenschein K, Johannesson M, Yokoyama KK, Freeman PR. Hypothetical versus real willingness to pay in the health care sector: results from a field experiment. *Journal of Health Economics* 2001;20:441-457.

Burström K, Johannesson M, Diderichsen F. Health-related quality of life by disease and socio-economic group in the general population in Sweden. *Health Policy* 2001;55:51-69.

Lundberg L, Johannesson M, Silverdahl M, Hermansson C, Lindberg M. Health-related quality of life in patients with psoriasis and atopic dermatitis measured with SF-36, DLQI and a subjective measure of disease activity. *Acta Dermato-Venereologica* 2000;80:430-434.

Johannesson M, Persson B. Non-reciprocal altruism in dictator games. *Economics Letters* 2000;69:137-142.

Gerdtham U-G, Johannesson M. Income-related inequality in life-years and quality-adjusted life-years. *Journal of Health Economics* 2000;19:1007-1026.

Claesson L, Gosman-Hedström G, Johannesson M, Fagerberg B, Blomstrand C. Resource utilization and costs of stroke unit care integrated in a care continuum: a 1-year controlled, prospective, randomized study in elderly patients. *Stroke* 2000;31:2569-2577.

Almbrand B, Johannesson M, Sjöstrand B, Malmberg K, Rydén L. Cost-effectiveness of intense insulin treatment after acute myocardial infarction in patients with diabetes mellitus: results from the DIGAMI study. *European Heart Journal* 2000;21:733-739.

Lundberg L, Johannesson M, Silverdahl M, Hermansson C, Lindberg M. Quality of life, health-state utilities and willingness to pay in patients with psoriasis and atopic eczema. *British Journal of Dermatology* 1999;141:1067-1075.

Meltzer D, Johannesson M. On the role of theory in cost-effectiveness analysis: a response to Garber, Russell, and Weinstein. *Medical Decision Making* 1999;19:383-384.

Meltzer D, Johannesson M. Inconsistencies in the "societal perspective" on costs of the Panel on Cost-Effectiveness in Health and Medicine. *Medical Decision Making* 1999;19:371-377.

Gerdtham U-G, Johannesson M, Lundberg L, Isacson D. The demand for health: results from new measures of health capital. *European Journal of Political Economy* 1999;15:501-521.

Zethraeus N, Johannesson M. A comparison of patient and social tariff values derived from the time trade-off method. *Health Economics* 1999;8:541-545.

Lundberg L, Johannesson M, Isacson DGL, Borgquist L. Health-state utilities in a general population in relation to age, gender and socioeconomic factors. *European Journal of Public Health* 1999;9:211-217.

Zethraeus N, Johannesson M, Jönsson B. A computer model to analyze the cost-effectiveness of hormone replacement therapy. *International Journal of Technology Assessment in Health Care* 1999;15:352-365.

Gerdtham U-G, Johannesson M. New estimates of the demand for health: results based on a categorical health measure and Swedish micro data. *Social Science & Medicine* 1999;49:1325-1332.

Blumenschein K, Johannesson M. Use of contingent valuation to place a monetary value on pharmacy services: an overview and review of the literature. *Clinical Therapeutics* 1999;21:1402-1417.

Johannesson M, Blomquist GC, Blumenschein K, Johansson P-O, Liljas B, O'Connor RM. Calibrating hypothetical willingness to pay responses. *Journal of Risk and Uncertainty* 1999;18:21-32.

Bleichrodt H, van Rijn J, Johannesson M. Probability weighting and utility curvature in QALY-based decision making. *Journal of Mathematical Psychology* 1999;43:238-260.

Jönsson B, Johannesson M. Cost benefit of treating hypertension. *Clinical and Experimental Hypertension* 1999;21:987-997.

Lundberg L, Johannesson M, Isacson DGL, Borgquist L. The relationship between health-state utilities and the SF-12 in a general population. *Medical Decision Making* 1999;19:128-140.

Johannesson M. On aggregating QALYs: a comment on Dolan. *Journal of Health Economics* 1999;18:381-386.

O'Connor RM, Johannesson M, Johansson P-O. Stated preferences, real behaviour and anchoring: some empirical evidence. *Environmental and Resource Economics* 1999;13:235-248.

Gerdtham U-G, Johannesson M, Lundberg L, Isacson DGL. A note on validating Wagstaff and van Doorslaer's health measure in the analysis of inequalities in health. *Journal of Health Economics* 1999;18:117-124.

Blumenschein K, Johannesson M. An experimental test of question framing in health state utility assessment. *Health Policy* 1998;45:187-193.

Tambour M, Zethraeus N, Johannesson M. A note on confidence intervals in cost-effectiveness analysis. *International Journal of Technology Assessment in Health Care* 1998;14:467-471.

O'Connor RM, Johannesson M, Hass SL, Kobelt-Nguyen G. Urge incontinence: quality of life and patients' valuation of symptom reduction. *PharmacoEconomics* 1998;14:531-539.

Lee SJ, Liljas B, Neumann PJ, Weinstein MC, Johannesson M. The impact of risk information on patients' willingness to pay for autologous blood donation. *Medical Care* 1998;36:1162-1173.

Johannesson M, Johansson P-O, Söderqvist T. Time spent on waiting lists for medical care: an insurance approach. *Journal of Health Economics* 1998;17:627-644.

Lee SJ, Liljas B, Churchill WH, Popovsky MA, Stowell CP, Cannon ME, Johannesson M. Perceptions and preferences of autologous blood donors. *Transfusion* 1998;38:757-763.

Lundberg L, Johannesson M, Isacson DGL, Borgquist L. Effects of user charges on the use of prescription medicines in different socioeconomic groups. *Health Policy* 1998;44:123-134.

Blumenschein K, Johannesson M, Blomquist GC, Liljas B, O'Connor RM. Experimental results on expressed certainty and hypothetical bias in contingent valuation. *Southern Economic Journal* 1998;65:169-177.

Blumenschein K, Johannesson M. Relationship between quality of life instruments, health state utilities, and willingness to pay in patients with asthma. *Annals of Allergy, Asthma, and Immunology* 1998;80:189-194.

Johannesson M, Liljas B, Johansson P-O. An experimental comparison of dichotomous choice contingent valuation questions and real purchase decisions. *Applied Economics* 1998;30:643-647.

Karlsson G, Johannesson M. Cost-effectiveness analysis and capital costs. *Social Science & Medicine* 1998;46:1183-1191.

Johannesson M, Meltzer D. Some reflections on cost-effectiveness analysis. *Health Economics* 1998;7:1-7.

Johannesson M, O'Brien BJ. Economics, pharmaceuticals, and pharmacoeconomics. *Medical Decision Making* 1998; 18(supplement):S1-S3.

Gerdtham U-G, Johannesson M, Gunnarson B, Marcusson M, Henriksson F. The effect of changes in treatment patterns on drug expenditure. *PharmacoEconomics* 1998;13:127-134.

Gerdtham U-G, Johannesson M, Gunnarson B, Marcusson M, Henriksson F. Price indices of drugs and the switching to new drugs: two empirical examples. *PharmacoEconomics* 1998;13:71-80.

Johannesson M, Johansson P-O. The overall expected quality of life in the Swedish population in relation to age and other socioeconomic factors. *Disease Management and Clinical Outcomes* 1997;1:101-103.

Kartman B, Stålhammar N-O, Johannesson M. Contingent valuation with an open-ended follow-up question: a test of scope effects. *Health Economics* 1997;6:637-639.

Johannesson M, Johansson P-O. Is the valuation of a QALY gained independent of age? Some empirical evidence. *Journal of Health Economics* 1997;16:589-599.

Blumenschein K, Johannesson M, Blomquist GC, Liljas B, O'Connor RM. Hypothetical versus real payments in Vickrey auctions. *Economics Letters* 1997;56:177-180.

Johannesson M, Johansson P-O, Löfgren K-G. On the value of changes in life expectancy: blips versus parametric changes. *Journal of Risk and Uncertainty* 1997;15:221-239.

Johannesson M, Johansson P-O. Saving lives in the present versus saving lives in the future: is there a framing effect? *Journal of Risk and Uncertainty* 1997;15:167-176.

Bleichrodt H, Wakker P, Johannesson M. Characterizing QALYs by risk neutrality. *Journal of Risk and Uncertainty* 1997;15:107-114.

Johannesson M, Johansson P-O. Quality of life and the WTP for an increased life expectancy at an advanced age. *Journal of Public Economics* 1997;65:219-228.

Zethraeus N, Johannesson M, Henriksson P, Strand RT. The impact of hormone replacement therapy on quality of life and willingness to pay. *British Journal of Obstetrics and Gynaecology* 1997;104:1191-1195.

Johannesson M, O'Connor RM, Kobelt-Nguyen G, Mattiason A. Willingness to pay for reduced incontinence symptoms. *British Journal of Urology* 1997;80:557-562.

Johannesson M, Meltzer D, O'Connor RM. Incorporating future costs in medical cost-effectiveness analysis: implications for the cost-effectiveness of the treatment of hypertension. *Medical Decision Making* 1997;17:382-389.

Johannesson M, Johansson P-O. A note on prevention versus cure. *Health Policy* 1997;41:181-187.

Johannesson M. Some further experimental results on hypothetical versus real willingness to pay. *Applied Economics Letters* 1997;4:535-536.

Salkeld G, Phongsavan P, Oldenburg B, Johannesson M, Convery P, Graham-Clark P, Walker S, Shaw J. The cost-effectiveness of a cardiovascular risk reduction program in general practice. *Health Policy* 1997;41:105-119.

Johannesson M, Karlsson G. The friction cost method: a comment. *Journal of Health Economics* 1997;17:249-255.

Bleichrodt H, Johannesson M. Standard gamble, time-trade-off and rating scale: experimental results on the ranking properties of QALYs. *Journal of Health Economics* 1997;17:155-175.

- Johannesson M. Avoiding double-counting in pharmacoeconomic studies. *Pharmacoeconomics* 1997;11:385-388.
- Bleichrodt H, Johannesson M. An experimental test of a theoretical foundation for rating-scale valuations. *Medical Decision Making* 1997;17:208-216.
- Johannesson M, Liljas B, O'Connor RM. Hypothetical versus real willingness to pay: some experimental results. *Applied Economics Letters* 1997;4:149-151.
- Lee SJ, Neumann PJ, Churchill WH, Malachowski ME, Weinstein MC, Johannesson M. Patients' willingness to pay for autologous blood donation. *Health Policy* 1997;40:1-12.
- Johannesson M, O'Connor RM. A second opinion: cost-utility analysis and varying preferences for health. Reply to Gavin Mooney and Stephen Jan. *Health Policy* 1997;41:203-205.
- Johannesson M, O'Connor RM. Cost-utility analysis from a societal perspective. *Health Policy* 1997;39:241-253.
- Johannesson M, Jönsson B, Kjekshus J, Olsson AG, Pedersen TR, Wedel H. Cost effectiveness of simvastatin treatment to lower cholesterol levels in patients with coronary heart disease. *New England Journal of Medicine* 1997;336:332-336.
- Johannesson M, Johansson P-O. The value of life extension and the marginal rate of time preference: a pilot study. *Applied Economics Letters* 1997;4:53-55.
- Karlsson G, Johannesson M. Cost effectiveness and allocation of therapies in a treating population. *Pharmacoeconomics* 1997;11:606.
- Jönsson B, Johannesson M. Cost-benefit analysis of lipid lowering therapy. *European Heart Journal* 1997;18:165-166.
- Bleichrodt H, Johannesson M. The validity of QALYs: an experimental test of constant proportional trade-off and utility independence. *Medical Decision Making* 1997;17:21-32.
- Kartman B, Stålhammar N-O, Johannesson M. Valuation of health changes with the contingent valuation method: a test of scope and question order effects. *Health Economics* 1996;5:531-541.
- Johannesson M, Johansson P-O, O'Connor RM. The value of private safety versus the value of public safety. *Journal of Risk and Uncertainty* 1996;13:263-275.
- Johannesson M, Johansson P-O. To be, or not to be, that is the question: an empirical study of the WTP for an increased life expectancy at an advanced age. *Journal of Risk and Uncertainty* 1996;13:163-174.
- Johannesson M, Johansson P-O. The economics of ageing: on the attitude of Swedish people to the distribution of health care resources between the young and the old. *Health Policy* 1996;37:153-161.
- Stucki G, Daltroy L, Katz JN, Johannesson M, Liang MH. Interpretation of change scores in ordinal clinical scales and health status measures: the whole may not equal the sum of the parts. *Journal of Clinical Epidemiology* 1996;49:711-717.

Johannesson M, Johansson P-O. The discounting of lives saved in future generations: some empirical results. *Health Economics* 1996;5:329-332.

Johannesson M, Jönsson B, Karlsson G. Outcome measurement in economic evaluation. *Health Economics* 1996;5:279-296.

Johannesson M. The cost-effectiveness of hypertension treatment in Sweden: an analysis of the criteria for intervention and the choice of drug treatment. *Journal of Human Hypertension* 1996;10(supplement 2):S23-S26.

Johannesson M, Le Lorier J. How to assess the economics of hypertension control programmes. *Journal of Human Hypertension* 1996;10(supplement 1):S93-S94.

Johannesson M, Borgquist L, Jönsson B, Lindholm LH. The cost-effectiveness of lipid lowering in Swedish primary health care. *Journal of Internal Medicine* 1996;240:23-29.

Blumenschein K, Johannesson M. Economic evaluation in health care: a brief history and future directions. *Pharmacoeconomics* 1996;10:114-122.

Jönsson B, Johannesson M, Kjekshus J, Olsson AG, Pedersen TR, Wedel H. Cost-effectiveness of cholesterol lowering: results from the Scandinavian Simvastatin Survival Study (4S). *European Heart Journal* 1996;17:1001-1007.

Kartman B, Andersson F, Johannesson M. The willingness to pay for a reduction in angina pectoris attacks. *Medical Decision Making* 1996;16:248-253.

Johannesson M, Gerdtham U-G. A note on the estimation of the equity-efficiency trade-off for QALYs. *Journal of Health Economics* 1996;15:359-368.

Johannesson M. The willingness to pay for health changes, the human-capital approach and the external costs. *Health Policy* 1996;36:231-244.

Blumenschein K, Johannesson M. Incorporating quality of life changes into economic evaluations of health care. Reply to Stephen McKenna. *Health Policy* 1996;37:201-204.

Blumenschein K, Johannesson M. Incorporating quality of life changes into economic evaluations of health care: an overview. *Health Policy* 1996;36:155-166.

Gerdtham U-G, Johannesson M. The impact of user charges on the consumption of drugs: empirical evidence and economic implications. *Pharmacoeconomics* 1996;9:478-483.

Johannesson M. The contingent valuation controversy in environmental economics and its relevance to health services research. *Journal of Health Services Research & Policy* 1996;1:116-177.

Stucki G, Johannesson M, Liang MH. Use of misoprostol in the elderly: is the expense justified? *Drugs & Aging* 1996;8:84-88.

Karlsson G, Johannesson M. The decision rules of cost-effectiveness analysis. *Pharmacoeconomics* 1996;9:113-120.

Johannesson M. A note on the relationship between ex ante and expected willingness to pay for health care. *Social Science & Medicine* 1996;42:305-311.

Johannesson M, Gerdtham U-G. A pilot test of using the veil of ignorance approach to estimate a social welfare function for income. *Applied Economics Letters* 1995;2:400-402.

Eckerlund I, Johannesson M, Johansson P-O, Tambour M, Zethraeus N. Value for money? A contingent valuation study of the optimal size of the Swedish health care budget. *Health Policy* 1995;34:135-143.

Johannesson M. Economic evaluation of drugs: potential uses in policymaking. *PharmacoEconomics* 1995;8:190-198.

Johannesson M. Economic evaluation of health care and policymaking. *Health Policy* 1995;33:179-190.

Johannesson M. The relationship between cost-effectiveness analysis and cost-benefit analysis. *Social Science & Medicine* 1995;41:483-489.

Johannesson M. A note on the depreciation of the societal perspective in economic evaluation of health care. *Health Policy* 1995;33:59-66.

Johannesson M. Quality-adjusted life-years versus healthy-years equivalents: a comment. *Journal of Health Economics* 1995;14:9-16.

Johannesson M. A second opinion: On the estimation of cost-effectiveness ratios. *Health Policy* 1995;31:225-229.

Johannesson M. The ranking properties of healthy-years equivalents and quality-adjusted life-years under certainty and uncertainty. *International Journal of Technology Assessment in Health Care* 1995;11:40-48.

Stucki G, Johannesson M, Liang MH. The cost-effectiveness of misoprostol. Reply to Fort & Hoffman and Gabriel. *Archives of Internal Medicine* 1995;155:1451-1452.

Lindholm LH, Johannesson M. Cost-benefit aspects of treatment of hypertension in the elderly. *Blood Pressure* 1995;4(supplement 3):11-14.

Johannesson M. The cost-effectiveness of hypertension treatment in Sweden. *PharmacoEconomics* 1995;7:242-250.

Johannesson M. QALYs: a comment. *Journal of Public Economics* 1995;56:327-328.

Tomson Y, Johannesson M, Åberg H. The costs and effects of two different lipid intervention programmes in primary health care. *Journal of Internal Medicine* 1995;237:13-17.

Johannesson M, Agewall S, Hartford M, Hedner T, Fagerberg B. The cost-effectiveness of a multiple cardiovascular risk factor intervention programme in treated hypertensive men. *Journal of Internal Medicine* 1995;237:19-26.

Johannesson M. The concept of cost in the economic evaluation of health care: a theoretical inquiry. *International Journal of Technology Assessment in Health Care* 1994;10:675-682.

Stucki G, Johannesson M, Liang MH. Is misoprostol cost-effective in the prevention of NSAID-induced gastropathy in patients with chronic arthritis?: a review of conflicting economic evaluations. *Archives of Internal Medicine* 1994;154:2020-2025.

Johannesson M. QALYs, HYE, and individual preferences: a graphical illustration. *Social Science & Medicine* 1994;39:1623-1632.

Neumann PJ, Johannesson M. The willingness to pay for in vitro fertilization: a pilot study using contingent valuation. *Medical Care* 1994;32:686-699.

Neumann PJ, Johannesson M. From principle to public policy: using cost-effectiveness analysis. *Health Affairs* 1994;13:206-214.

Johannesson M. The impact of age on the cost-effectiveness of hypertension treatment: an analysis of randomized drug trials. *Medical Decision Making* 1994;14:236-244.

Johannesson M. The cost-effectiveness of the switch towards more expensive antihypertensive drugs. *Health Policy* 1994;28:1-13.

Johannesson M, Pliskin JP, Weinstein MC. A note on QALYs, time-tradeoff, and discounting. *Medical Decision Making* 1994;14:188-193.

Johannesson M, Weinstein MC. On the decision rules of cost-effectiveness analysis. *Journal of Health Economics* 1993;12:459-467.

Johannesson M. The contingent valuation method: appraising the appraisers. *Health Economics* 1993;2:357-359.

Johannesson M, Borgquist L, Nilsson-Ehle P, Jönsson B, Ekbom T, Lindholm L. The cost of screening for hypercholesterolaemia: results from a clinical trial in Swedish primary health care. *Scandinavian Journal of Clinical and Laboratory Investigation* 1993;53:725-732.

Johannesson M. The contingent valuation method. *Medical Decision Making* 1993;13:311-312.

Johannesson M, Pliskin JP, Weinstein MC. Are healthy years equivalents an improvement over quality adjusted life-years? *Medical Decision Making* 1993;13:281-286.

Gerdtham U-G, Johannesson M, Jönsson B. Drug expenditure and new drug introductions: the Swedish experience. *Pharmacoeconomics* 1993;4:215-225.

Johannesson M, Dahlöf B, Lindholm LH, Ekbom T, Hansson L, Odén A, Scherstén B, Wester P-O, Jönsson B. The cost-effectiveness of treating hypertension in the elderly: an analysis of the Swedish trial in old patients with hypertension (STOP-HYPERTENSION). *Journal of Internal Medicine* 1993;234:317-323.

Johannesson M, Johansson P-O, Kriström B, Borgquist L, Jönsson B. Willingness to pay for lipid lowering: a health production function approach. *Applied Economics* 1993;25:1023-1031.

Johannesson M, Johansson P-O, Kriström B, Gerdtham U-G. Willingness to pay for antihypertensive therapy: further results. *Journal of Health Economics* 1993;12:95-108.

Johannesson M, Jönsson B. Economic evaluation of osteoporosis prevention. *Health Policy* 1993;24:103-124.

Johannesson M, Wikstrand J, Jönsson B, Berglund G, Tuomilehto J. Cost-effectiveness of antihypertensive treatment: metoprolol versus thiazide diuretics. *PharmacoEconomics* 1993;3:36-44.

Johannesson M. The Australian guidelines for subsidisation of pharmaceuticals. Reply to David Henry. *PharmacoEconomics* 1992;2:425-426.

Johannesson M. The Australian guidelines for subsidisation of pharmaceuticals: the road to cost-effective drug prescribing? *PharmacoEconomics* 1992;2:355-362.

Johannesson M, Fagerberg G. A health economic comparison of diet and drug treatment in obese men with mild hypertension. *Journal of Hypertension* 1992;10:1063-1070.

Johannesson M, Johansson P-O, Jönsson B. Economic evaluation of drug therapy: a review of the contingent valuation method. *PharmacoEconomics* 1992;1:325-337.

Johannesson M. Economic evaluation of hypertension treatment. *International Journal of Technology Assessment in Health Care* 1992;8:506-523.

Johannesson M. On the discounting of gained life-years in cost-effectiveness analysis. *International Journal of Technology Assessment in Health Care* 1992;8:359-364.

Johannesson M, Jönsson B. A review of cost-effectiveness analyses of hypertension treatment. *PharmacoEconomics* 1992;1:250-264.

Johannesson M. Economic evaluation of lipid lowering: a feasibility test of the contingent valuation approach. *Health Policy* 1992;20:309-320.

Johannesson M, Jönsson B, Borgquist L. Willingness to pay for antihypertensive therapy: results of a Swedish pilot study. *Journal of Health Economics* 1991;10:461-474.

Johannesson M, Hedbrant J, Jönsson B. A computer simulation model for cost-effectiveness analysis of cardiovascular disease prevention. *Medical Informatics* 1991;16:355-362.

Johannesson M, Levin L-Å. Comment on "dealing with discounting". *International Journal of Technology Assessment in Health Care* 1991;7:651-653.

Johannesson M. Buchanan's opportunity cost concept, the contingent valuation method and cost-benefit analysis. *Journal des Economistes et des Etudes Humaines* 1991;2:123-134.

Johannesson M, Borgquist L, Jönsson B. The costs of treating hypertension in Sweden: an empirical investigation in primary health care. *Scandinavian Journal of Primary Health Care* 1991;9:155-160.

Johannesson M, Åberg H, Agreus L, Borgquist L, Jönsson B. Cost-benefit analysis of non-pharmacological treatment of hypertension. *Journal of Internal Medicine* 1991;230:307-312.

Johannesson M, Jönsson B. Cost-effectiveness analysis of hypertension treatment: a review of methodological issues. *Health Policy* 1991;19:55-78.

Johannesson M, Borgquist L, Jönsson B, Råstam L. The costs of treating hypertension: an analysis of different cut-off points. *Health Policy* 1991;18:141-150.

Johannesson M, Jönsson B. Economic evaluation in health care: is there a role for cost-benefit analysis? *Health Policy* 1991;17:1-23.

BOOKS AND BOOK CHAPTERS:

Gerdtham U-G, Johannesson M, Jönsson B. The determinants of health in Sweden. In Lindgren B (ed.). *Individual decisions for health*. London: Routledge, 2002:113-127.

Johannesson M, Johansson P-O. The value of changes in health risks: a review. In Swanson T, Vighi M (eds.). *Regulating chemical accumulation in the environment: the integration of toxicology and economics in environmental policymaking*. Cambridge: Cambridge University Press, 1998:101-120.

Johannesson M. *Theory and methods of economic evaluation of health care*. Dordrecht: Kluwer Academic Publishers, 1996.

Johannesson M, Weinstein MC. Designing and conducting cost-benefit analyses. In: Spilker B (ed.). *Quality of life and pharmacoeconomics in clinical trials*. Second Edition. Philadelphia: Lippincott-Raven Publishers, 1996:1085-1092.

Johannesson M, Johansson P-O, Jönsson B, Söderqvist T. Valuing changes in health: theoretical and empirical issues. In: Johansson P-O, Kriström B, Mäler K-G (eds.). *Current issues in environmental economics*. Manchester: Manchester University Press, 1995:78-97.

Johannesson M. Economic evaluation of hypertension treatment: methods and empirical results. In: Swales JD (ed.). *Textbook of Hypertension*. Oxford: Blackwell Scientific Publications, 1994:1292-1302.

Johannesson M, Jönsson B. Economic evaluation of osteoporosis prevention. In Chytil MK, Duru G, Eimeren WV, Flagle CD (eds.). *Health systems: the challenge of change*. Prague: Omonipress, 1992:543-546.

Johannesson M. *Economic evaluation of hypertension treatment*. Linköping Studies in Arts and Science 67. Linköping: Linköping University, 1991 (PhD thesis).